# ALABAMA ALCOHOLIC BEVERAGE CONTROL BOARD GENERATION AND DISTRIBUTION OF RESOURCES AS OF 09/30/15

### YEAR-TO-DATE SEPTEMBER 30 2015

|  | PAYABLE DUE<br>FROM FY 13-14 | RESOURCES<br>GENERATED |                  | PAYABLE DUE<br>FROM FY 14-15 |
|--|------------------------------|------------------------|------------------|------------------------------|
| PROCEEDS OF TAXES OF SELLING PRICE               |                              |                        |                  |                              |
| 10 % TO HUMAN RESOURCES - 1955 TAX               | \$ 3,801,299.53              | \$ 26,272,119.85       | \$ 25,994,526.94 | \$ 4,078,892.44              |
| 5 % TO HUMAN RESOURCES - 1959 TAX                | 1,900,663.25                 | 13,136,122.93          | 12,997,325.84    | · · ·                        |
| 1 1/2 % TO HUMAN RESOURCES - 1979 TAX            | 570,204.40                   | 3,940,862.08           | 3,899,222.69     |                              |
| 61.5 % OF 13 % 1988 TAX TO MENTAL HEALTH         | 3,039,146.78                 | 21,004,546.66          | 20,782,611.24    | 3,261,082.20                 |
| 5 % TO SPECIAL MENTAL HEALTH FUND - 1959 TAX     | 1,900,663.25                 | 13,136,122.93          |                  | · · ·                        |
| 1 1/2 % TO SPECIAL MENTAL HEALTH FUND - 1979 TAX | 570,204.40                   | 3,940,862.08           | 3,899,222.69     | 611,843.79                   |
| 38.5 % OF 13 % 1988 TAX TO GENERAL FUND          | 1,902,582.35                 | 13,149,171.37          | 13,010,236.37    | 2,041,517.35                 |
| 10 % TO GENERAL FUND - 1980 TAX                  | \$ 3,801,299.53              | 26,272,119.85          | 25,994,526.94    | 4,078,892.44                 |
| 4 % TO DEPT. OF REVENUE SALES TAX FOR ETF        | 463,899.29                   | 10,683,299.14          | 10,565,743.98    | 581,454.45                   |
| 2 % TO DEPT. OF REVENUE SALES TAX CITIES & CO.   | 348,285.80                   | 5,332,074.69           | 5,285,272.22     | 395,088.27                   |
| 5 % TO MARSHALL COUNTY - COUNTY TAX              | 38,961.57                    | 170,776.59             | 168,536.10       | 41,202.06                    |
| 5% TO CALHOUN COUNTY- COUNTY TAX                 |                              | 40,143.14              | 0.00             | 40,143.14                    |
| LOCAL TABLE WINE TAX                             |                              |                        |                  |                              |
| 7 CENTS PER LITER TO COUNTIES WITH STORES        | 623.70                       | 615.84                 | 906.50           | 333.04                       |
| 7 CENTS PER LITER TO CITIES WITH STORES          | 16,603.89                    | 17,457.62              | 24,967.77        | 9,093.74                     |
| DISTRIBUTION OF PROFITS AND 1943 10 % TAX        |                              |                        |                  |                              |
| FIRST \$2,000,000                                |                              |                        |                  |                              |
| 50 % TO GENERAL FUND                             | 0.00                         | 1,000,000.00           | 1,000,000.00     | 0.00                         |
| 19 % TO HUMAN RESOURCES                          | 0.00                         | 380,000.00             | 380,000.00       |                              |
| 10 % TO WET COUNTIES                             | 0.00                         | 200,000.00             | 200,000.00       |                              |
| 1 % TO WET COUNTIES FOR PUBLIC HEALTH            | 0.00                         | 20,000.00              | 20,000.00        |                              |
| 20 % TO CITIES WITH STORES                       | 400,000.00                   | 400,000.00             | 400,000.00       | 400,000.00                   |
| FIRST \$200,000 OVER \$2,000,000                 |                              |                        |                  |                              |
| TO WET INCORPORATED MUNICIPALITIES               | 200,000.00                   | 200,000.00             | 200,000.00       | 200,000.00                   |
| 5 % MARKUP TO GENERAL FUND                       | 1,647,689.54                 | 11,136,200.10          | 11,025,904.68    | 1,757,984.96                 |
| REMAINDER  |                              |                        |                  |                              |
| 85.00% TO GENERAL FUND                           | 7,192,585.84                 | 4,895,208.98           | 7,192,585.84     | 4,895,208.98                 |
| 6.25% TO WET MUNICIPALITIES                      | 528,866.61                   | 359,941.84             | 528,866.60       | 359,941.84                   |
| 3.75% TO HUMAN RESOURCES                         | 317,319.97                   | 215,965.10             | 317,319.97       | 215,965.10                   |
| 3.75% TO WET COUNTIES                            | 317,319.97                   | 215,965.10             | 317,319.97       | 215,965.10                   |
| 1.25% TO CITIES WITH STORES                      | 105,773.32                   | 71,988.37              | 105,773.32       | 71,988.37                    |
| SUBTOTAL   | 29,063,992.98                | 156,191,564.26         | 157,308,195.50   | 27,947,361.74                |

# ALABAMA ALCOHOLIC BEVERAGE CONTROL BOARD GENERATION AND DISTRIBUTION OF RESOURCES AS OF 09/30/15

### YEAR-TO-DATE SEPTEMBER 30 2015

| FROM PAGE 6 BEER TAX AND LICENSE   | PAYABLE DUE<br>FROM FY 13-14<br>29,063,992.98                  | RESOURCES<br>GENERATED<br>156,191,564.26                           |  | YABLE DUE<br>OM FY 14-15<br>27,947,361.74                |
|--|--|--|--|--|
| DISTRIBUTION OF BEER TAX 1 1/2 CENTS TO GENERAL FUND 1/2 CENTS TO WET COUNTIES 1 CENT TO HUMAN RESOURCES 2 CENTS TO EDUCATION TRUST FUND | \$ 1,456,849.37 \$<br>485,616.84<br>971,232.91<br>1,942,465.83 | 16,845,787.84 \$<br>5,615,262.61<br>11,230,525.23<br>22,461,050.45 | 17,128,717.14 \$<br>5,709,572.22<br>11,419,144.76<br>22,838,289.51 | 1,173,920.07<br>391,307.23<br>782,613.38<br>1,565,226.77 |
| DISTRIBUTION OF WINE TAX - \$2.42 34% TO GENERAL FUND 20.8% TO HUMAN RESOURCES 8.2% TO MENTAL HEALTH                                     | 1,368.40<br>837.14<br>330.03                                   | 114,388.74<br>69,978.99<br>27,587.87                               | 108,779.05<br>66,547.18<br>26,234.95                               | 6,978.09<br>4,268.95<br>1,682.95                         |
| LICENSE AND PENALTY TO GENERAL FUND  | 47,125.00  | 2,910,762.50   | 2,991,387.50   | -33,500.00   |
| TOTAL REVENUES TO STATE FUNDS  | <u>\$ 33,969,818.49 \$</u>                                     | 215,466,908.49 \$  | 217,596,867.81 \$  | 31,839,859.17  |
| TVA NON-SERVED COUNTIES  | \$ 540,541.28 \$   | 5,129,265.25 \$  | 5,150,808.48 \$  | 518,998.05   |
| COUNTY FEES TO WET COUNTIES  | \$ 4,212.00 \$   | 1,552,712.00 \$  | 1,549,625.00 \$  | 7,299.00   |
| BEER/TABLE WINE TAX FOR LOCAL GOVERNMENTS  | \$ 78,172.20 \$  | 845,226.97 \$  | 855,170.35 \$  | 68,228.82  |
| ADMIN FEE LOCAL BEER/TABLE WINE TAX TO GENERAL FUND  | \$ 23,418.21 \$  | 21,672.53 \$   | 23,417.68 \$   | 21,673.06  |
| TOTAL FUNDS BEFORE ADJUSTMENTS   | \$ 34,616,162.18 \$  | 223,015,785.24 \$  | 225,175,889.32 \$  | 32,456,058.10  |
| MISCELLANEOUS INCOME ADJUSTMENTS   | \$ -   |  | \$   |  |
| TOTAL FUNDS  | <u>\$ 34,616,162.18 \$</u>                                     | 223,015,785.24 \$  | 225,175,889.32 \$  | 32,456,058.10  |

#### **SEPTEMBER 30 2015**

|  | THIS MONTH<br>THIS YEAR<br>YEAR-TO-DATE |                   | % CHANGE<br>THIS YEAR<br>OVER LAST<br>YEAR |
|--|---|-------------------|--|
| GENERAL FUND                           |   |                   |  |
| 38.5 % OF THE 13 % 1988 LIQUOR TAX     | 13,149,171.37                           | 12,304,889.81     | 6.86%                                      |
| 1980 10 % LIQUOR TAX                   | 26,272,119.85                           | 24,585,240.65     | 6.86%                                      |
| 1943 LIQUOR TAX AND PROFITS            |   |                   |  |
| 50 % OF FIRST \$2,000,000              | 1,000,000.00                            | 1,000,000.00      | 0.00%                                      |
| 85% OF REMAINDER                       | 4,895,208.98                            | 7,192,585.85      | -31.94%                                    |
| 1983 5 % MARKUP                        | 11,136,200.10                           | 10,433,095.33     | 6.74%                                      |
| 1979 1 1/2 CENTS BEER TAX              | 114,388.74                              | 16,633,126.02     | -99.31%                                    |
| 1988 ADMINISTRATIVE FEE FOR COLLECTION | 16,845,787.84                           |                   |  |
| OF BEER-TABLE WINE TAX FOR LOCAL GOVTS |   | 23,417.68         | -100.00%                                   |
| WINE TAX - ACT 2010-607 TO GF          | 21,672.53                               | 86,827.19         | -75.04%                                    |
| LICENSE AND PENALTY REVENUE            | 2,910,762.50                            | 2,848,100.00      | 2.20%                                      |
| TOTAL TO GENERAL FUND                  | \$ 76,345,311.91                        | \$ 75,107,282.53  | 1.65%                                      |
|  |   |                   | -  |
| HUMAN RESOURCES                        |   |                   |  |
| 1955 10 % LIQUOR TAX                   | 26,272,119.85                           |                   |  |
| 1959 1/2 OF 10 % LIQUOR TAX            | 13,136,122.93                           |                   |  |
| 1979 1/2 OF 3 % LIQUOR TAX             | 3,940,862.08                            | 3,687,827.53      | 6.86%                                      |
| 1943 LIQUOR TAX AND PROFITS            |   |                   |  |
| 19 % OF FIRST \$2,000,000              | 380,000.00                              |                   |  |
| 3.75% OF REMAINDER                     | 215,965.10                              | •                 |  |
| WINE TAX - ACT 2010-607 TO DHR         | 69,978.99                               | •                 |  |
| 1979 1 CENT BEER TAX                   | 11,230,525.23                           | 11,088,750.68     | 1.28%                                      |
| TOTAL TO HUMAN RESOURCES               | \$ 55,245,574.18                        | \$ 52,404,936.16  | 5.42%                                      |
| MENTAL HEALTH                          |   |                   |  |
| 1959 1/2 OF 10 % LIQUOR TAX            | \$ 13,136,122.93                        | 12,292,679.53     | 6.86%                                      |
| 1979 1/2 OF 3 % LIQUOR TAX             | 3,940,862.08                            |                   |  |
| 61.5 % OF THE 13 % 1988 LIQUOR TAX     | 21,004,546.66                           |                   |  |
| WINE TAX - ACT 2010-607 TO MH          | 27,587.87                               |                   |  |
|  |   | •                 | -  |
| TOTAL TO MENTAL HEALTH                 | \$ 38,109,119.54                        | \$ 35,657,335.26  | 6.88%                                      |
| EDUCATION TRUST FUND                   |   |                   |  |
| 1979 2 CENT BEER TAX                   | 22,461,050.45                           | 22,177,501.35     | 1.28%                                      |
| TOTAL TO EDUCATION TRUST FUND          | \$ 22,461,050.45                        | \$ 22,177,501.35  | 1.28%                                      |
| DEVENUE DEDARTMENT                     |   |                   |  |
| REVENUE DEPARTMENT                     | £ 40 CCC CCC 44                         | £ 40 000 000 45   | F 0F0/                                     |
| SALES TAX 4 %                          | \$ 10,683,299.14                        |                   |  |
| SALES TAX 2%                           | 5,332,074.69                            | 5,038,196.10      | 5.83%                                      |
| TOTAL TO REVENUE DEPARTMENT            | \$ 16,015,373.83                        | \$ 15,131,488.55  | 5.84%                                      |
| SUBTOTAL                               | \$ 208,176,429.91                       | \$ 200,478,543.85 | 3.84%                                      |

## ALABAMA ALCOHOLIC BEVERAGE CONTROL BOARD RESOURCES GENERATED BY THE ABC BOARD AS OF 09/30/2015

#### **SEPTEMBER 30 2015**

|   | THIS MONTH THIS YEAR YEAR-TO-DATE | THIS MONTH<br>LAST YEAR<br>YEAR-TO-DATE | % CHANGE<br>THIS YEAR<br>OVER LAST<br>YEAR |
|---|-----------------------------------|---|--|
|   | 208,176,429.91                    | 200,478,543.85                          |  |
| WET COUNTIES 1943 LIQUOR TAX AND PROFITS                      |                                   |   |  |
| 10 % OF FIRST \$2,000,000 TO COUNTIES                         | \$ 200,000.00                     | \$ 200,000.00                           | 0.00%                                      |
| 1 % OF FIRST \$2,000,000 TO COUNTIES                          | 20,000.00                         | 20,000.00                               | 0.00%                                      |
| FOR PUBLIC HEALTH   | 245 065 40                        | 247 240 06                              | 24.040/                                    |
| 3.75% OF REMAINDER<br>1979 1/2 CENT BEER TAX                  | 215,965.10<br>5,615,262.61        | 317,319.96<br>5,544,375.35              | -31.94%<br>1.28%                           |
| 1980 7 CENTS PER LITER TABLE WINE TAX                         | 615.84                            | 617.06                                  | -0.20%                                     |
| 5 % TAX - MARSHALL COUNTY                                     | 170.776.59                        | 017.00                                  | 0.2070                                     |
| 5 % TAX - CALHOUN COUNTY                                      | 40,143.14                         | 157,000.36                              | -74.43%                                    |
| TOTAL TO WET COUNTIES   | \$ 6,262,763.28                   | \$ 6,239,312.73                         | 0.38%                                      |
|   |                                   |   |  |
| MUNICIPALITIES IN WET COUNTIES                                |                                   |   |  |
| 1943 LIQUOR TAX AND PROFITS                                   | £ 200 000 00                      | ¢ 000 000 00                            | 0.000/                                     |
| FIRST \$200,000 ABOVE \$2,000,000<br>6.25% OF REMAINDER       | \$ 200,000.00<br>359,941.84       | \$ 200,000.00<br>528,866.61             | 0.00%<br>-31.94%                           |
| 0.23 /6 OF REMAINDER  | 333,341.04                        | 320,000.01                              | -31.54/0                                   |
| TOTAL TO MUNICIPALITIES IN WET COUNTIES                       | \$ 559,941.84                     | \$ 728,866.61                           | -23.18%                                    |
| MUNICIPALITIES WHERE STORES ARE LOCATED                       |                                   |   |  |
| 1943 LIQUOR TAX AND PROFITS                                   |                                   |   |  |
| 20 % OF FIRST \$2,000,000                                     | \$ 400,000.00                     | \$ 400,000.00                           | 0.00%                                      |
| 1.25% OF REMAINDER  | 71,988.37                         | 105,773.32                              | -31.94%                                    |
| 1980 7 CENTS PER LITER TABLE WINE TAX                         | 17,457.62                         | 16,645.42                               | 4.88%                                      |
| TOTAL TO MUNICIPALITIES WITH STORES                           | \$ 489,445.99                     | \$ 522,418.74                           | -6.31%                                     |
| TOTAL TO MUNICIPALITIES                                       | \$ 1,049,387.83                   | \$ 1,251,285.35                         | -16.14%                                    |
| RESOURCES GENERATED BY COUNTY FEES                            | 1,552,712.00                      | 1,555,616.00                            | -0.19%                                     |
| RESOURCES GENERATED BY BEER/TABLE WINE TAX                    | 845,226.97                        | 913,287.19                              | -7.45%                                     |
| RESOURCES GENERATED TVA SUPPLEMENT TO NON-SERVED DRY COUNTIES | \$ 5,129,265.25                   | \$ 5,304,646.98                         | -3.31%                                     |
| TOTAL GENERATED FOR COUNTIES AND MUNICIPALITIES               | 14,839,355.33                     | 15,264,148.25                           | -2.78%                                     |
| RESOURCES GENERATED BEFORE ADJUSTMENTS                        | \$ 223,015,785.24                 | \$ 215,742,692.10                       | 3.37%                                      |
| MISCELLANEOUS INCOME ADJUSTMENTS                              | 0.00                              | 0.00                                    |  |
| TOTAL RESOURCES GENERATED                                     | \$ 223,015,785.24                 | \$ 215,742,692.10                       | 3.37%                                      |

| REVENU  | EQ.  | Incr / Decr S | FISCAL YEA  | SEPTEMBER 30 2014  |
|---------|--|---------------|---|--|
| KEVENU  | ES.<br>RETAIL SALES  | 5.85%         | \$282,830,015.44  | \$267,198,282.38   |
|         | WHOLESALE SALES  | 7.40%         | 161,441,810.65  | 150,317,668.71   |
|         | MILITARY SALES   | 18.71%        | 6,116,037.83  | 5,151,904.00   |
|         | TOTAL SALES  | 6.56%         | \$450,387,863.92  | \$422,667,855.09   |
|         |  |               | ,,,   | ,                              |
|         | EMBEDDED TAXES - TITLE 28                                  |               | 125,981,193.00  | 118,396,919.65   |
|         | SALES TAXES  |               | 16,015,373.83   | 15,131,488.55  |
|         | COUNTY TAXES   |               | 210,919.73  | 157,000.36   |
|         | TOTAL TAXES  | 6.37%         | \$142,207,486.56  | \$133,685,408.56   |
|         | NET SALES  | 6.64%         | \$308,180,377.36  | \$288,982,446.53   |
|         | COST OF GOODS SOLD   | 7.72%         | \$223,598,142.53  | 207,566,318.22   |
|         | GROSS MARGIN   | 3.89%         | \$84,582,234.83   | \$81,416,128.31  |
|         | ONOGO IMANOIN  | 0.0070        | ψ0+,00Σ,20+.00  | ψοτ, 410, 120.01   |
|         | 5% MARKUP TO GENERAL FUND                                  |               | \$11,136,200.10   | 10,433,095.33  |
|         | TOTAL DIRECT TO GENERAL FUND                               | 6.74%         | \$11,136,200.10   | \$10,433,095.33  |
|         | TOTAL OPERATING REVENUES                                   | 3.47%         | \$73,446,034.73   | \$70,983,032.98  |
|         |  |               |   |  |
|         | OTHER REVENUES:  |               | •   |  |
|         | PRIVATE TABLE WINE LITER TAXES                             | 21.61%        | \$13,525,439.53   | 11,122,144.58  |
|         | CLASS II TABLE WINE - \$2.42 TAXES                         |               | \$124,481.86  | 94,488.41  |
|         | NON-OPERATING REVENUE:                                     |               | ¢2 c00 00   | 2 000 00   |
|         | PUBLICATION & STATISTICS SALES<br>SALVAGED EQUIPMENT       |               | \$3,600.00<br>\$115,987.71  | 3,600.00<br>158,532.20   |
|         | SALVAGED EQUIPMENT   |               | \$45,049.53   | 49,472.59  |
|         | PUBLIC SERVICE & IMPORT INCOME                             |               | \$26,770.60   | 23,838.59  |
|         | MISCELLANEOUS INCOME ADJUSTMENT                            | F             | Ψ20,770.00  | 25,030.53  |
|         | MISCELLANEOUS INCOME                                       |               | -\$20,154.18  | 327,726.90   |
|         | RESPONSIBLE VENDOR FEES                                    |               | \$237,230.00  | 119,770.00   |
|         | BAILMENT FEES  |               | \$1,875,778.22  | 1,764,307.11   |
|         | ADECA BYRNE GRANT  |               | \$15,728.00   | 258,700.04   |
|         | FEDERAL GRANT ADECA/                                       |               |   | 0.00   |
|         | MENTAL HEALTH/OTHER GRANTS                                 |               | \$223,744.49  | 305,507.52   |
|         | INSURANCE RECOVERIES                                       |               | \$0.00  | 0.00   |
|         | TOTAL OTHER REVENUES                                       | 13.67%        | \$16,173,655.76   | \$14,228,087.94  |
| TOTAL A | AVAILABLE REVENUES   | 5.17%         | \$89,619,690.49   | \$85,211,120.92  |
| EVDENDI | ITUDES.  |               |   |  |
| EXPEND  | ITURES:<br>LOSS ON DISPOSAL OF EQUIPMENT                   |               | 0.00  | ¢46 654 92   |
|         | STORE EXPENSES   |               | 48,969,831.82   | \$46,651.82<br>47,527,541.19   |
|         | WAREHOUSE EXPENSES   |               | 4,162,210.65  | 3,157,422.00   |
|         | ADMINISTRATIVE EXPENSES                                    |               | 9,003,478.16  | 8,586,215.53   |
|         | ENFORCEMENT EXPENSES                                       |               | 19,525,100.47   | 15,231,424.68  |
|         | ADECA BYRNE GRANT EXPNSES                                  |               | 0.00  | 0.00   |
| TOTAL E | XPENDITURES  | 9.54%         | \$81,660,621.10   | \$74,549,255.22  |
|         |  |               |   |  |
| PRIOR Y | EAR ACCRUAL AND YEAR END CLOSE OUT ADJ                     |               | \$0.00  | \$0.00   |
| NET REV | VENUES FOR FISCAL YEAR                                     | -25.35%       | \$7,959,069.39  | \$10,661,865.70  |
| NEI KE  | VENOLO I ON FIGURE FLAN                                    | -23.3370      | Ψ1,333,003.33   | Ψ10,001,003.70   |
|         |  |               |   |  |
|         | PROFITS DISTRIBUTION                                       |               |   |  |
|         | 50% GF   |               | 1,000,000.00  | 1,000,000.00   |
|         | 19% HR   |               | 380,000.00  | 380,000.00   |
|         |  |               | 200,000.00  | 200,000.00   |
|         | 10% WET  |               |   |  |
|         | 1% WET   |               | 20,000.00   | 20,000.00  |
|         | 20% CITY   |               | 400,000.00  | 400,000.00   |
|         |  |               |   |  |
|         | WET MUNI   |               | 200,000.00  | 200,000.00   |
|         | WET MUNI<br>85% GF   |               | 200,000.00<br>4,895,208.98  | 7,192,585.85   |
|         |  |               | 200,000.00  |  |
|         | 85% GF   |               | 200,000.00<br>4,895,208.98  | 7,192,585.85   |
|         | 85% GF<br>6.25% WET  |               | 200,000.00<br>4,895,208.98<br>359,941.84  | 7,192,585.85<br>528,866.61   |
|         | 85% GF<br>6.25% WET<br>3.75% HR                            |               | 200,000.00<br>4,895,208.98<br>359,941.84<br>215,965.10                            | 7,192,585.85<br>528,866.61<br>317,319.96                             |
|         | 85% GF<br>6.25% WET<br>3.75% HR<br>3.75% WET               | -             | 200,000.00<br>4,895,208.98<br>359,941.84<br>215,965.10<br>215,965.10              | 7,192,585.85<br>528,866.61<br>317,319.96<br>317,319.96               |
|         | 85% GF<br>6.25% WET<br>3.75% HR<br>3.75% WET<br>1.25% CITY | -             | 200,000.00<br>4,895,208.98<br>359,941.84<br>215,965.10<br>215,965.10<br>71,988.37 | 7,192,585.85<br>528,866.61<br>317,319.96<br>317,319.96<br>105,773.32 |
|         | 85% GF<br>6.25% WET<br>3.75% HR<br>3.75% WET<br>1.25% CITY | -             | 200,000.00<br>4,895,208.98<br>359,941.84<br>215,965.10<br>215,965.10<br>71,988.37 | 7,192,585.85<br>528,866.61<br>317,319.96<br>317,319.96<br>105,773.32 |

FISCAL YEAR TO DATE