

SELECT

ABC

SPIRITS

STATE OF ALABAMA  
ALCOHOLIC BEVERAGE  
CONTROL BOARD



ANNUAL REPORT | 2017-2018





Alabama Alcoholic Beverage Control Board

Mac Gipson  
Administrator

William E. Thigpen  
Assistant Administrator

Alan Spencer  
Board Chairman

Melissa Morrissette  
Board Member

Walter Bell  
Board Member

Honorable Kay Ivey  
Governor, State of Alabama  
Alabama State Capitol  
Montgomery, AL 36130

Dear Governor Ivey:

On behalf of the Alabama Alcoholic Beverage Control Board and our more than 875 employees, it gives me great pleasure to share with you our Fiscal Year 2017-2018 Annual Report.

Our mission of controlling the distillation, sale and distribution of alcohol in Alabama continues to be the primary and fundamental focus of everything we do. This past year, the agency operated approximately 174 ABC stores, Licensing and Compliance offices throughout the state, and a central warehouse and annex in Montgomery; all leased from private landlords, infusing about \$13 million into the Alabama economy.

I'm proud to report that after paying operating expenses, the ABC Board collected and distributed more than \$263 million to state and local governments, while faithfully fulfilling our mandate to regulate alcoholic products, produce revenues, and educate citizens about alcohol and tobacco issues.

Thanks in great part to your support, we continue to improve operations by refurbishing, relocating and even closing stores, when necessary, in order to meet customer needs and/or improve efficiencies. Also, our Warehouse continues to be updated with new technology and operational improvements, and we've begun implementing a Point-of-Sale system that will provide greater data-capture capabilities and more user-friendly.

Additionally, the ABC Board's "Under Age, Under Arrest", a statewide public awareness campaign to educate students and parents about the dangers of underage and binge drinking, continued its great success in FY 2018. Nearly 30,000 middle, junior high, senior high school and college students participated in events held throughout Alabama. The Board partners with anti-drinking organizations such as Mothers Against Drunk Driving, Students Against Destructive Decisions and American Character Builders, and connects with state agencies, organizations, and advocacy groups, including law enforcement, faith-based groups, substance-abuse treatment providers, children's groups, educators, and businesses, about the dangers and consequences of underage drinking. The "Under Age, Under Arrest" Web site - <http://alabcboard.gov/underage-underarrest> - includes upcoming events and many photos of programs held during FY 2018.

ABC Board employees are committed to effectively and efficiently carrying out the mission of this agency by providing premier services to the citizens of Alabama.

Sincerely,

A handwritten signature in black ink, appearing to read "H.M. Gipson".

H.M. Gipson  
Administrator



*ABC Store #17 in Fairfield was destroyed by a tornado on June 22, 2017.*



*Store #17 re-opened on the same spot a little more than two months later on August 30, 2017.*

**STATE OF ALABAMA  
ALCOHOLIC BEVERAGE CONTROL BOARD**



**ANNUAL REPORT  
FY 2017-2018**

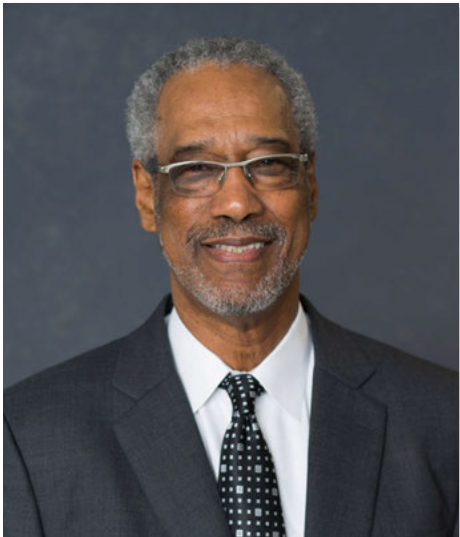
# BOARD MEMBERS



Alan Spencer, Chairman  
Tuscaloosa, AL



Melissa Morrissette  
Mobile, AL



Walter Bell  
Mobile, AL

# ADMINISTRATION



H. Mac Gipson, Administrator



William E. Thigpen, Sr.,  
Assistant Administrator





*ABC Board new employee orientation, October 2017.*



*Teen Alcohol and Drug Abuse Awareness (TADAA) workshop.*



# History and Mission

The Alabama Alcoholic Beverage Control Board was established by the passage of the Alabama Beverage Control Act in February 1937. Title 28, Chapter 3, Section 2 of the Alabama Alcoholic Beverage Control Act provided for a police power for the “protection of the public welfare, health, peace and morals” of the people of Alabama and prohibited transactions in liquor, alcohol, malt and brewed beverages, taking place within the State, except by and under control of the Board. In 1997 the responsibilities of issuing retail sales permits, regulating, and enforcing the laws related to underage access to tobacco products were added. In 2006, the responsibility to regulate and register retail establishments selling methamphetamine precursors was added.

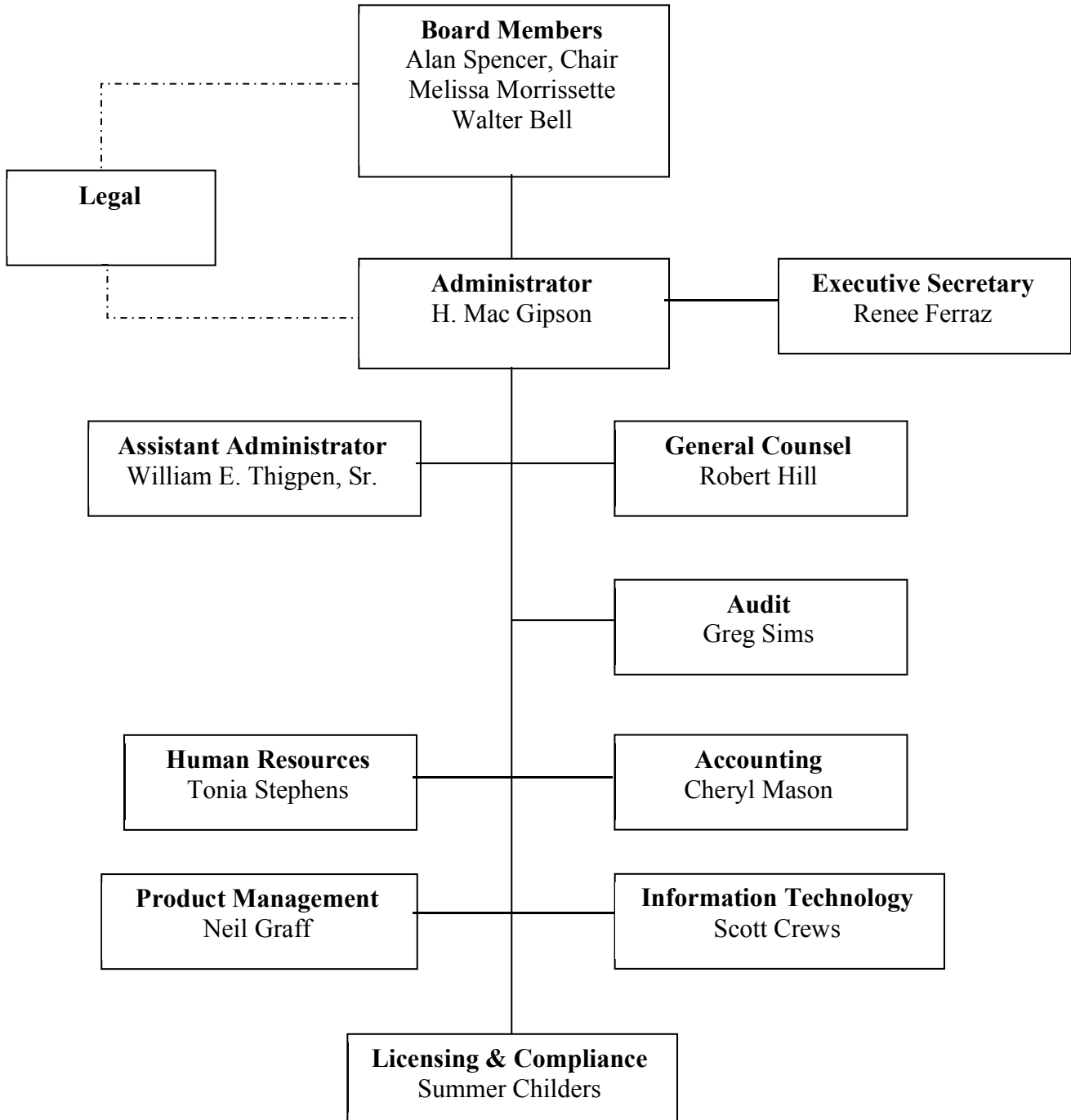
Today, the ABC Board operates 174 ABC Stores. Alabama Act 2013-67 was passed to create the Alabama State Law Enforcement Agency (ALEA). Effective upon the passing of this act and a January 1, 2015 start date, the Law Enforcement Division of the Alabama Alcoholic Beverage Control Board was transferred to ALEA. All of the drug and alcohol enforcement activities were also transferred to ALEA. The safety of our citizens through licensing and education became a function of the ABC Board’s Licensing and Compliance Division. The ABC Warehouse, located in the Central Office in Montgomery, supplies all of the liquor sold in the State.

The ABC Board controls alcoholic beverages through controlled distribution, licensing, regulation, law enforcement, and education. Youth access to tobacco products is controlled through retail sales permits, regulation, law enforcement, and education. Methamphetamine precursors are regulated through retail sales registration, education, and law enforcement efforts.

Operating expenses are paid by consumers of alcoholic beverages, tobacco manufacturers, and federal grant funding. The general public is not taxed to cover ABC Board expenses unless they purchase controlled products; although they do benefit from ABC operations through increased public safety and revenue distribution to cities, counties, state agencies, and the state general fund.

It is the ABC Board’s goal to maintain a safe, reliable, and efficient distribution network of controlled products, while maintaining an extremely professional level of public safety programs to insure responsibility in the distribution, possession and consumption of these products. The ABC Board’s Licensing & Compliance Inspectors are well trained and operate at the highest level of professional standards. The ABC Board strives each day to provide the citizens of Alabama the best service and safety that they should expect from our employees.

# ABC Board Organization



## What's in the Price of Liquor?



\*State Liquor taxes total 56% of cost & markup. The above bottle would generate income and taxes as follows:

<b>1. General Fund</b>	<b>\$3.03</b>
<b>2. Human Resources</b>	<b>\$2.23</b>
<b>3. Mental Health</b>	<b>\$1.95</b>
<b>4. Various State Agencies and Local Governments</b>	<b>\$5.12</b>

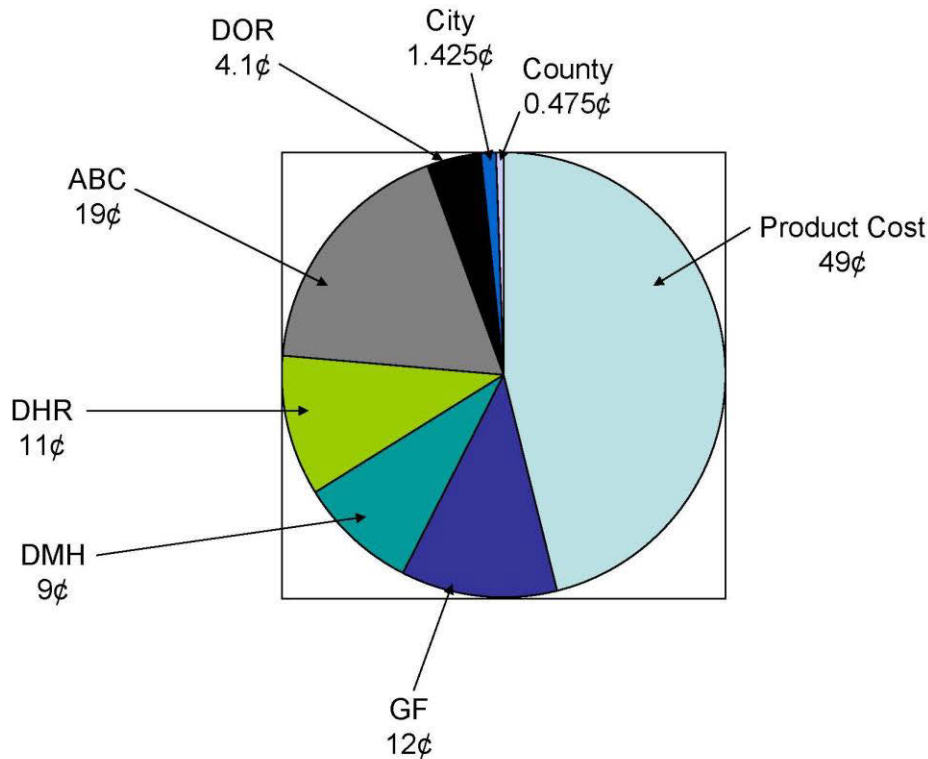
### **The ABC Board operates with a specific price structure.**

The ABC Board operates with a specific price structure to determine the sales price for liquor and fortified wine products. This illustration utilizes a hypothetical \$21.06 bottle price on the shelf. The ABC Board purchase price for this hypothetical bottle from the vendor is \$10.00. Included are the distiller's production, bottling, and labeling costs; freight to Montgomery; federal excise tax; and \$.90 per case for outbound freight.

The ABC Board marks up this product 35% based on its cost. Ten percent of the markup goes to the State General Fund and 25% of the markup is used for operating expenses of the Board. Any portion not used for operating expenses is distributed to state and local agencies. From the 6% sales tax for this bottle (\$1.27); 86 cents go to the Alabama Department of Revenue, 30 cents go to the City in which the sale was made, and 11 cents goes to County in which the sale was made. Profit and tax distributions from ABC store sales are governed by Title 28, Code of Alabama 1975.

## Where does the money go?

For each retail dollar spent on the shelf price of a bottle of liquor in an ABC State Store, there is a 6% Sales Tax added. Funds from this sale are distributed to several different accounts. This in turn reduces the tax burden on the citizens of Alabama in general; providing dollars to the State General Fund, social & medical programs through the Department of Human Resources and Department of Mental Health, education, local budgets, tax administration and regulation, and statewide law enforcement.



For each \$1.00 of a purchase plus \$0.06 Sales Tax, funds are distributed as follows:

- Cost of Product - \$0.49
- State General Fund (GF) - \$0.12 \*
- Department of Mental Health (DMH) – \$0.09 \*
- Department of Human Resources (DHR) - \$0.11 \*
- ABC - \$0.19 \*\*
- Department of Revenue (DOR) - \$0.041
- City - \$0.01425
- County - \$0.00475

\* Funds are reduced by TVA Supplemental Distribution to Non-Served Dry Counties as required by Act 2010-135.

\*\* ABC funds not spent for operations each year are distributed to the funds listed above as required by state law.

## Education

### “Under Age, Under Arrest”

This statewide educational and public awareness initiative was created by the Alabama ABC Board to discourage and stop underage drinking and binge drinking. The initiative includes presentations at schools throughout the state about the dangers, social costs and legal consequences of underage and binge drinking. The initiative also includes electronic and printed materials for school students, social media targeted at Alabamians under the age of 21, and coordination with the media across the state to highlight the causes and negative impact of underage drinking.

The ABC Board partners with anti-drinking school organizations, including Students Against Destructive Decisions (SADD), Mothers Against Drunk Driving (MADD), and American Character Builders, to assist school counselor and administrators in spreading the message about the dangers of underage drinking to students.

One of the most exciting parts of the “Under Age, Under Arrest” campaign is the opportunity for the ABC Board to partner with other groups, organizations, institutions, state agencies and individuals in Alabama. These include state health and education agencies, substance-abuse treatment providers, law enforcement, children’s groups, colleges, businesses, and faith-based organizations.

During Fiscal Year 2017-2018, the Alabama ABC Board conducted 59 “Under Age, Under Arrest” programs in high schools, colleges and universities. Thanks in part to a grant from the National Alcoholic Beverage Control Association, the Alabama ABC Board is financially able to provide this educational and public awareness program.



*Elmore County students take part in a youth leadership summit.*



*Special release of allocated Bourbons at Store #151, Huntsville.*



*Special release of allocated Bourbons at Store #58 in Hoover.*

## Product Management

The Product Management Division is responsible for the pricing, purchasing, warehousing, transportation, distribution, merchandising, stores, and sales of liquor products for the state. Product Management serves as the wholesaler for distilled spirits within the state. With a staff of 17 central office employees, 61 warehouse employees, and 637 store employees product management strives to maintain a pleasant shopping environment for adult consumers. Our sales staff is trained to serve the consumer and prevent unlawful sales.

**Stores** - Operates 174 retail and wholesale outlets in areas of the state where the sale of alcoholic beverages have been approved. Locations are selected to be convenient to the public and licensees, providing a safe and satisfactory shopping experience for adult consumers who purchase alcoholic beverages. Six new outlets were added and two were relocated. These changes should provide better service to the public. Online ordering has also been implemented, making ordering faster and more accurate.

**Pricing** - Product Management records and manages all price quotations on a quarterly basis. Recently Product Management changed the methods of processing price quotations by using a system created by the National Alcoholic Beverage Control Association which allows price quotations to be submitted via internet.

**Purchasing** - Product Management manages all shipments of alcoholic beverages to 174 retail and wholesale outlets on a weekly basis. P.M. coordinates loading of trucks with the ABC Warehouse, working with ABC stores to keep inventory at the most efficient levels, eliminating outages and overstocking of merchandise.

**Warehousing** - The ABC Warehouse ships and receives approximately 13,000 cases of liquor products to state operated retail and wholesale outlets daily. The Board maintains a warehouse inventory of approximately 330,000 cases year round and ships roughly 2.7 million cases annually.

**Transportation** - Product Management directs the ABC transportation contract carrier to efficiently ship and deliver merchandise to ABC Stores on a daily basis. The Product Management division also monitors and schedules all inbound merchandise.

**Distribution/Wholesale** - Product Management evaluates products to ensure customers have adequate selections and maintain distribution network to supply all ABC Stores. Each ABC outlet is replenished once a week. P.M. has established two new forms of coding to identify cases more effectively, one is all Value Added Packs, i.e. gift sets, and the other is wholesale items that can be sold to licensees by the bottle.

**Merchandising** - Coordinates all merchandising efforts in 174 ABC retail and wholesale outlets including shelf management and display locations in the stores.



*“Underage Drinking, Adult Consequences” program at Southside High School in Selma.*



*“Underage Drinking, Adult Consequences” program at Southside High School in Selma.*



## Licensing, Compliance and Enforcement

The Licensing and Compliance Division was formed on January 1, 2015 and is responsible for maintaining the issuance and renewal of ABC Licenses, as well as the administrative regulatory functions of the Alcoholic Beverage Control Board.

There are currently 51 employees in the Licensing and Compliance Division. These positions are funded by ABC operating accounts, grants and special appropriations, and do not require funding from the State General Fund. ABC Licensing and Compliance duties and responsibilities include:

- Serves as the primary state agency tasked with the regulation of alcoholic beverage laws in the state.
- Alcohol investigations include the illegal manufacture, possession, transportation, or sale of alcoholic beverages, and minor access/possession. Federal grant funding through the U.A. Department of Justice and Alabama Department of Economic and Community Affairs allows additional man-hours and resources to concentrate on Underage Drinking. As a result of hard work and continued efforts, the rate at which minors have access to alcoholic beverages through retail locations has declined, as reflected by our Minor Compliance Check Non-Compliance Rate which decreased substantially over the past decade. This function is now performed by law enforcement agencies, with coordination and monitoring by the ABC Board.
- Issues, regulates and investigates Alcoholic Beverage Licenses for all locations in the state selling alcoholic beverages. With recent legislation allowing more small cities to hold wet/dry referendums, the task of licensing and regulation is becoming more demanding and complex than at any other time in our history.
- Civilian ABC Licensing and Compliance Inspectors are responsible for the following tasks: application investigations, administrative inspections, issuing administrative citations, investigating complaints made by citizens, speaking at alcohol and tobacco educational events, and responding to any other alcohol/tobacco related questions and/or issues. In addition, the civilian inspectors are responsible for administering the Responsible Vendor Program.
- Conducts the Save Teens program to schools regularly, which educates them on the dangers of drug and alcohol abuse.
- The ABC Licensing and Compliance Division educates licensees on Title 28, Code of Alabama 1975, and ABC Rules and Regulations.
- The ABC Board Licensing and Compliance Division meets with local governing authorities, law enforcement, attorneys, prosecutors, etc. to discuss alcohol laws, regulations, licensing criteria and to help tailor licensure to their needs.
- Serves as the primary state agency tasked with the enforcement of tobacco laws in the state.
- Issues, regulates and investigates Tobacco Permits for all locations in the state that sell tobacco products.
- Alabama Act 2013-67 was passed to create the Alabama Law Enforcement Agency (ALEA). Effective January 1, 2015, the Law Enforcement Division of the Alabama Alcoholic Beverage Control Board was transferred to ALEA. All funds, equipment, grants, assets, seizures, etc. became the property of ALEA. All APOSTC certified officers were transferred to ALEA as well.

- Tobacco investigations include the sale, possession and use of tobacco products by minors. Federal grant funding through the U.S. Food & Drug Administration and Alabama Department of Public Health allows additional man hours and resources for ALEA Agents to concentrate on underage tobacco use. Additional legislative appropriations from the Children First Trust Fund through the Alabama Department of Children’s Affairs, help to cover the cost of regulating and enforcing tobacco sales. Tobacco Minor Compliance Checks, required under federal SYNAR legislation, protects approximately \$40 million in federal funding for the Alabama Department of Mental Health. As a result of hard work and continued efforts, the rate at which minors have access to tobacco products through retail locations has decreased substantially.
- Responsible for ABC Commission Hearings which allow licensees and applicants the opportunity to appeal certain license application denials, citations, and any other matter deemed appropriate.
- Responsible for approving all advertisements related to alcohol, as well as all beer and wine labels that are shipped into the State of Alabama.
- The Licensing and Compliance Division also monitors a toll-free hotline (1-800-327-7341) and an e-mail address (ABCBoard--Enforcement@abc.alabama.gov) to take complaints and gather information related to administrative violations and criminal activity.

## **FY 18 Licensing and Compliance Stats**

Alcohol Licenses	16,646
Tobacco Permits	8,373
<b>Administrative Compliance Inspections</b>	
Alcohol	2,804
Tobacco	1,813
<b>Assists</b>	
Alcohol	858
Tobacco	340
<b>Complaints Closed</b>	151
<b>Citations</b>	
Alcohol	2,067
Tobacco	298
<b>Other Activities/Investigations</b>	493

## FY 18 Tobacco Compliance Checks by Retail Outlet Type

Retail Outlet Type	Total Completed	Minor Sales Cases	Non-Compliance Rate
Convenience Store	3,587	332	9.26%
Supermarket	367	29	7.90%
Drug Store	185	10	5.41%
Restaurant	5	0	0.00%
Liquor Package Store	245	22	8.98%
Department/Discount Store	643	43	6.69%
Liquor Lounge/Club	48	3	6.25%
Industry	1	0	0.00%
Canteen/Snack Bar	0	0	0.00%
Tobacco Store	131	14	10.69%
Hotel/Motel	8	1	12.50%
Other	28	4	14.29%
<b>Total</b>	<b>5,248</b>	<b>458</b>	<b>8.73%</b>

### RESPONSIBLE VENDOR PROGRAM

- The Responsible Vendor Program (RVP) was implemented in October of 1990 and operates as part of the Licensing and Compliance Division. The Alabama Legislature passed the Alabama Responsible Vendor Act with the intent of eliminating the sale of alcoholic beverages to, and consumption of alcoholic beverages by, underage persons, as well as the reduction of accidents, injuries, and deaths in the state related to intoxication.
- The Alabama Responsible Vendor Program is a voluntary program that allows licensees to become certified through the Alcoholic Beverage Control Board. Alabama's program requires the licensee to train all employees who are involved in the management, sale and/or service of alcoholic beverages. This training includes Alabama alcoholic beverage laws, legal age determination, civil and criminal penalties, and risk reducing techniques. Licensees who voluntarily join the program are also required to establish policies ensuring legal, responsible sales and to train employees in these policies.

- The Alabama Responsible Vendor Program establishes guidelines required for licensees to be certified into the Program. RVP approves courses for private course providers that want to market their services to ABC licensees. Additionally, licensees have the option of creating and submitting their own course for approval. At this time, the Responsible Vendor Program has approximately 175 approved courses.
- Compliance Specialists, now known as Licensing and Compliance Inspectors, RVP related responsibilities consist of: Conducting RVP inspections, monitoring and assisting licensees with training, and assisting corporations and independent companies that are trying to obtain course approval. They also make presentations to schools, colleges, civic groups and organizations regarding the dangers associated with underage drinking.

**FY 18 Responsible Vendor Program Information:**

1. Certifications	2,419
2. Attendees for Education Presentations on Alcohol/Tobacco	4,727
3. Inspections	3,053
4. RVP approved courses	175



*Licensing & Compliance Inspector Mike Reese takes part in an “Under Age, Under Arrest” program at Pisgah High School in Jackson County.*

## **Administration**

**Accounting** – Accounting Division processes receipt of all revenue for the ABC Board coming from alcohol sales, excise taxes, sales taxes, license fees and penalties, grant funding, and tobacco settlement funding through the Children’s First Trust Fund. After operating expenses are paid, within the guidelines of legislative spending approval, all remaining profits and all taxes are distributed as required by law to cities, counties, state agencies, and the state general fund. Accounting Division is also responsible for all budget operations, grants, financial reports, mail room operation, procurement of all service, supplies and equipment, equipment inventories, and property management for the board.

**Administrative** – Administrative Division provides services to the Administrator and Assistant Administrator for daily operations. This includes preparation and documentation for Board meetings, government relations, communications, real estate management, and legal counsel.

**Auditing** – The Audit Division of the ABC Board audits the records of beer and wine wholesalers, importers, as well as brew pubs and manufacturer licenses. The Division receives monthly reports from all wholesaler, importer, brewpub and manufacturer licensees. These monthly reports are compared with invoices from manufacturers of products sold to Alabama wholesalers. A comparison is made to ensure that all shipments of beer and table wine are reported, and that tax computations are complete and accurate. Detailed on-site audits of the wholesaler’s records are conducted by the audit staff in order to ensure that appropriate taxes are paid, and the operations of the licensee are conducted in accordance with Title 28, Code of Alabama (1975) and the Alabama ABC Board Rules and Regulations.

The Audit Division conducts physical inventories of the ABC Warehouse, making a physical count of all products. Internal audit procedures ensure adequate controls of fiscal procedures, compliance with state laws and Board regulations, and management of the agency’s assets.

The auditors conduct internal audits of ABC Retail and Wholesale Stores during the fiscal year. Internal audits test the physical inventory records, as well as store operation controls. During these audits, the daily receipts, petty cash fund, change fund and equipment assigned to the store are checked for accuracy and compliance.

**Information Technology (IT)** – Information Technology working with the ABC Licensing & Compliance division began a Licensing System Acquisition and Implementation Project in July 2014. This project is to replace the current software system with a Software as a Service (SAAS) hosted solution. Accela, Inc. was awarded the contract and began work the 4th quarter of 2014 with a projected completion date of April 2016. The current expected implementation date is October 1, 2016.

As part of an overall project to bring our stores into compliance with the new Chip and PIN, Payment Card Industry (PCI) regulations, ABC replaced the payment card PIN Pad devices at each of our approximately 400 registers residing in our 175 stores. This project also included upgrading the software controlling the new PIN Pad devices to increase the security for all Payment Card transactions. The project should be completed summer 2016.



*Thomas Robinson (left), director of Contracting for the U.S. Air Force, visits the ABC Board.*



*IT's Chad Holton is recognized for his cost-saving suggestion he made through the State Employee's Suggestion Incentive Program.*

During the summer and fall of 2015 ABC implemented Microsoft Office 365 to replace version 2007. This SAAS solution provides all basic office software such as word processing, presentation, email, spreadsheets and video conferencing. New versions are automatically provided to users as soon as released with little to no interaction needed by technical personnel. Office 365 also provides the ability for end-users to install Office on 5 PCs or Macs, 5 tablets (Windows, iPad, and Android), and 5 phones.

**Human Resources** – Comprised of seven fulltime staff members and one retired state employee, the ABC Human Resources Division is responsible for the control of appointment, transfer, promotion, service, and separation of all employees of the ABC Board in accordance with State Personnel Department policies. This includes responsibility for employee file maintenance, wellness (illness/injury) monitoring, complaint resolution and management, payroll and benefits management, training and education, and disciplinary matters.

The ABC Human Resources Division monitors compliance with updates related to ABC Board Policies, State Personnel Board Rules, Merit System laws, and federal regulations related to employment procedures. The division provides support services to a large and diversified employee staff, in varied classifications assigned to all agency divisions.

The current focus of the Human Resources Division is threefold in 1) identifying and remedying the need for employee training as it relates to customer service and mentoring to minimize turnover and maximize longevity of appointments; 2) Conducting one-on-one sessions to enhance opportunities for progression to leadership roles, career planning, and performance improvements; and 3) maintaining an actively engaged posture for employment forecasting and succession planning methods.



*ABC Board New Employee Orientation, May 2018.*

## 5 -Year Distribution of ABC Board Net Revenues Unaudited

	FY 2017-2018	FY 2016-2017	FY 2015-2016
<b>General Fund</b>	\$ 89,050,452.94	\$ 79,226,152.70	\$ 76,249,508.28
<b>Department of Human Resources</b>	\$ 61,099,452.57	\$ 59,554,399.10	\$ 58,015,260.84
<b>Department of Mental Health</b>	\$ 44,030,583.42	\$ 41,967,623.46	\$ 40,481,902.82
<b>Education Trust Fund</b>	\$ 21,862,358.24	\$ 22,523,082.00	\$ 22,934,013.30
<b>Department of Revenue</b>	\$ 17,425,331.80	\$ 16,889,578.59	\$ 16,525,698.46
<b>Cities and Counties</b>	\$ 12,685,483.57	\$ 13,992,490.99	\$ 14,333,625.75
<b>Alabama Law Enforcement Agency (ALEA)</b>	\$ 16,895,698.00	\$ 16,895,692.00	\$ 16,895,695.00
<b>Total Resources Generated</b>	\$ 263,049,354.54	\$ 251,049,018.84	\$ 245,435,704.44

PROFITS DISTRIBUTION	FY 2017-2018	FY 2016-2017	FY 2015-2016
<b>50% General Fund</b>	\$ 0.00	\$ 1,000,000.00	\$ 1,000,000.00
<b>19% Dept. of Human Resources</b>	\$ 0.00	\$ 380,000.00	\$ 380,000.00
<b>10% Wet Counties</b>	\$ 0.00	\$ 200,000.00	\$ 200,000.00
<b>1% Wet Counties</b>	\$ 0.00	\$ 20,000.00	\$ 20,000.00
<b>20% Cities</b>	\$ 0.00	\$ 400,000.00	\$ 400,000.00
<b>Wet Municipalities</b>	\$ 0.00	\$ 200,000.00	\$ 200,000.00
<b>85% General Fund</b>	\$ 0.00	\$ 2,329,630.86	\$ 1,214,781.97
<b>6.25% Wet Counties</b>	\$ 0.00	\$ 171,296.39	\$ 89,322.20
<b>3.75% Dept. of Human Resources</b>	\$ 0.00	\$ 102,777.83	\$ 53,593.32
<b>3.75% Wet Counties</b>	\$ 0.00	\$ 102,777.83	\$ 53,593.32
<b>1.25% Cities</b>	\$ 0.00	\$ 34,259.29	\$ 17,864.44
<b>TOTAL</b>	\$ 0.00*	\$ 4,940,742.20**	\$ 3,629,155.26***

\*FY 2018 Profits affected by \$1,800,000 expended for the purchase of automobiles for the Department of Corrections and by fund transfers ALEA as appropriated by Act 2017-338, and the implementation of POS/ERP system upgrade.

\*\* FY 2017 Profits affected by \$1,800,000 expended for the purchase of automobiles for the Department of Corrections and by fund transfers ALEA as appropriated by Act 2016-116.

\*\*\* FY 2016 Profits affected by fund transfers ALEA as appropriated by Act 2015-281.



## 5 -Year Distribution of ABC Board Net Revenues Unaudited

	FY 2014-2015	FY 2013-2014
<b>General Fund</b>	\$ 76,345,311.91	\$ 75,107,282.53
<b>Department of Human Resources</b>	\$ 55,245,574.18	\$ 52,404,936.16
<b>Department of Mental Health</b>	\$ 38,109,119.54	\$ 35,657,335.26
<b>Education Trust Fund</b>	\$ 22,461,050.45	\$ 22,177,501.35
<b>Department of Revenue</b>	\$ 16,015,373.83	\$ 15,131,488.55
<b>Cities and Counties</b>	\$ 14,839,355.33	\$ 15,264,148.25
<b>Alabama Law Enforcement Agency (ALEA)</b>	\$ 12,888,905.00	\$
<b>Total Resources Generated</b>	\$ 235,904,690.24	\$ 215,742,148.25

<b>PROFITS DISTRIBUTION</b>	<b>FY 2014-2015</b>	<b>FY 2013-2014</b>
<b>50% General Fund</b>	\$ 1,000,000.00	\$ 1,000,000.00
<b>19% Dept. of Human Resources</b>	\$ 380,000.00	\$ 380,000.00
<b>10% Wet Counties</b>	\$ 200,000.00	\$ 200,000.00
<b>1% Wet Counties</b>	\$ 20,000.00	\$ 20,000.00
<b>20% Cities</b>	\$ 400,000.00	\$ 400,000.00
<b>Wet Municipalities</b>	\$ 200,000.00	\$ 200,000.00
<b>85% General Fund</b>	\$ 4,895,208.98	\$ 7,192,585.85
<b>6.25% Wet Counties</b>	\$ 359,941.84	\$ 528,866.61
<b>3.75% Dept. of Human Resources</b>	\$ 215,965.10	\$ 317,319.96
<b>3.75% Wet Counties</b>	\$ 215,965.10	\$ 317,319.96
<b>1.25% Cities</b>	\$ 71,988.37	\$ 105,773.32
<b>TOTAL</b>	\$ 7,959,069.39*	\$ 10,661,865.70**

\* FY 2015 Profits affected by \$1,800,000 expended for the purchase of automobiles for the Department of Corrections and fund transfers ALEA as appropriated by Act 2014-284.

\*\* FY 2014 Profits affected by \$1,800,000 expended for the purchase of automobiles for the Department of Corrections as appropriated by Act 2013-263.

## Statement of Operations Unaudited

<b>Revenues:</b>	<b>FY 2017-2018</b>	<b>FY 2016-2017</b>	<b>FY 2015-2016</b>
Retail Sales	307,756,900.25	298,427,593.24	291,139,878.89
Wholesale Sales	198,335,629.04	185,219,362.39	177,440,094.61
Military Sales	6,749,118.01	6,601,822.03	6,912,283.34
<b>Total Sales</b>	<b>512,841,647.30</b>	<b>490,248,777.66</b>	<b>475,492,256.84</b>
<b>Embedded Taxes - Title 28</b>	<b>143,998,719.07</b>	<b>137,450,546.03</b>	<b>133,114,898.33</b>
Sales Taxes	17,425,331.80	16,889,578.59	16,525,698.46
County Taxes	504,949.75	492,022.79	458,496.89
<b>Net Sales</b>	<b>350,912,646.68</b>	<b>335,416,630.25</b>	<b>325,393,163.16</b>
<b>Cost of Goods Sold</b>	<b>246,911,848.16</b>	<b>243,867,842.60</b>	<b>239,440,206.05</b>
<b>Gross Margin</b>	<b>104,000,798.52</b>	<b>91,548,787.65</b>	<b>85,952,957.11</b>
<b>5% Markup to General Fund</b>	<b>23,554,732.45</b>	<b>12,145,045.97</b>	<b>11,777,976.55</b>
<b>Total Operating Revenues</b>	<b>80,446,066.07</b>	<b>79,403,741.68</b>	<b>74,174,980.56</b>
<b>Other Revenues:</b>			
Private Table Wine Liter Taxes	13,786,220.32	13,272,044.54	12,244,806.89
Class II Table Wine - \$2.42 Taxes	152,388.13	120,514.19	106,997.48
Publication & Statistics Sales	3,300.00	3,600.00	3,300.00
Salvaged Equipment	23,389.85	13,037.50	3.18
Salvages other than Equipment	97,617.00	46,647.81	40,236.44
Public Service & Import Income	53,807.41	28,894.92	43,771.49
Miscellaneous Income	185,385.56	106,945.71	32,137.71
Prior FY Accrual Adjustment		.00	.00
Responsible Vendor Fees	120,330.00	128,604.83	121,545.00
Bailment Fees	2,017,652.59		1,954,487.11
Grant Income	60,000.00	105,000.00	145,000.00
Insurance Recoveries	0.00	283,182.61	.00
<b>Total Other Revenues</b>	<b>16,500,090.86</b>	<b>14,108,472.10</b>	<b>14,692,285.31</b>
<b>Total Available Revenues</b>	<b>96,946,156.93</b>	<b>93,512,213.79</b>	<b>88,867,265.87</b>
<b>Expenditures:</b>			
Disposal of Equipment	0.00	0.00	0.00
Store Expenses	54,840,451.51	52,224,938.05	48,885,509.48
Warehouse Expenses	4,589,842.87	4,121,630.85	3,721,466.58
Administrative Expenses	17,328,154.79	11,934,429.48	12,326,454.04
Licensing & Compliance	3,840,644.75	3,394,781.21	3,409,680.51
ALEA Transfers	16,895,698.00	16,895,692.00	16,895,000.00
<b>Total Expenditures</b>	<b>97,494,791.92</b>	<b>88,571,471.59</b>	<b>85,238,110.61</b>
<b>Net Revenues for Distribution</b>	<b>-548,634.99</b>	<b>4,940,742.20</b>	<b>3,629,155.26</b>

## Statement of Operations Unaudited

<b>Revenues:</b>	<b>FY 2014-2015</b>	<b>FY 2013-2014</b>
Retail Sales	282,830,015.44	267,198,282.38
Wholesale Sales	161,441,810.65	150,317,668.71
Military Sales	6,116,037.83	5,151,904.00
<b>Total Sales</b>	<b>450,387,863.92</b>	<b>422,667,855.09</b>
Embedded Taxes - Title 28	125,981,193.00	118,396,919.65
Sales Taxes	16,015,373.83	15,131,488.55
County Taxes	210,919.73	157,000.36
<b>Net Sales</b>	<b>308,180,377.36</b>	<b>288,982,446.53</b>
Cost of Goods Sold	223,598,142.53	207,566,318.22
<b>Gross Margin</b>	<b>84,582,234.83</b>	<b>81,416,128.31</b>
5% Markup to General Fund	11,136,200.10	10,433,095.33
<b>Total Operating Revenues</b>	<b>73,446,034.73</b>	<b>70,983,032.98</b>
<b>Other Revenues:</b>		
Private Table Wine Liter Taxes	13,525,439.53	11,122,144.58
Class II Table Wine - \$2.42 Taxes	124,481.86	94,488.40
Publication & Statistics Sales	3,600.00	3,600.00
Salvaged Equipment	115,987.71	158,532.20
Salvages other than Equipment	45,049.53	49,472.59
Public Service & Import Income	26,770.60	23,838.59
Miscellaneous Income	-20,154.18	327,726.90
Prior FY Accrual Adjustment	.00	.00
Responsible Vendor Fees	237,230.00	119,770.00
Bailment Fees	1,875,778.22	1,764,307.11
Grant Income	239,472.49	564,207.56
Insurance Recoveries	.00	.00
<b>Total Other Revenues</b>	<b>16,173,655.76</b>	<b>14,228,087.94</b>
<b>Total Available Revenues</b>	<b>89,619,690.49</b>	<b>85,211,120.92</b>
<b>Expenditures:</b>		
Disposal of Equipment	0.00	46,651.82
Store Expenses	48,969,831.82	47,527,541.19
Warehouse Expenses	4,162,210.65	3,157,422.00
Administrative Expenses	9,003,478.16	8,586,215.53
Enforcement Expenses	6,636,195.47	15,231,424.68
ALEA Transfers	12,888,905.00	
<b>Total Expenditures</b>	<b>81,660,621.10</b>	<b>74,549,255.22</b>
<b>Net Revenues for Distribution</b>	<b>7,959,069.39</b>	<b>10,661,865.70</b>

## License Fees, Filing Fees, Transfer Fees & Penalties Generated FY 2018

	<b>Amount Distributed</b>
<b>License Fees Transferred to General Fund</b>	
Lounge Retail Liquor - Class I	146,400.00
Restaurant Retail Liquor	559,500.00
Club Liquor - Class I	35,700.00
Club Liquor - Class II	96,000.00
Liquor Wholesale	1,500.00
Retail Common Carrier Manufacturer	1,500.00
Lounge Retail Liquor - Class II	94,000.00
Retail Table Wine	138,300.00
Retail Table Wine Off Premise	75,600.00
Wholesale Table Wine	475,500.00
Wholesale Table Wine & Beer	5,500.00
Brewpub	21,000.00
International Motor Speedway	4,000.00
Retail Beer	300.00
Retail Beer Off Premise	104,700.00
Wholesale Beer	537,750.00
Warehouse	2,200.00
Additional Warehouse	1,400.00
Special Events Retail	200.00
Special Retail 30 Days or less	12,300.00
Special Retail More than 30 days	2,300.00
Importer	88,500.00
<b>Total Distribution</b>	<b>96,000.00</b>
 <b>Other License Related Fees Transferred to General Fund</b>	
Application Filing Fee	67,750.00
License Transfer Fee	42,750.00
Penalties	783,320.00
<b>Total Distribution</b>	<b>893,820.00</b>

## Detailed Distribution to Cities and Counties - FY 2018

<b>County</b>	<b>City</b>	<b>Beer Excise Taxes</b>	<b>Wine Tax/ Stores Net Revenues</b>	<b>Total by County</b>
AUTAUGA		113,866.45		
	PRATTVILLE		255.68	114,122.13
BALDWIN		113,866.45		
	BAY MINETTE		107.76	
	DAPHNE		82.13	
	FAIRHOPE		299.52	
	FOLEY		173.86	
	ORANGE BEACH		416.37	
	ROBERTSDALE		105.33	
	SPANISH FORT		148.77	115,200.19
BARBOUR		113,866.45		
	CLAYTON		10.34	
	EUFAULA		90.49	113,967.28
BIBB				
	BRENT		96.08	96.08
BLOUNT		113,866.45		
	ONEONTA		119.14	113,985.59
BULLOCK		113,866.45		
	UNION SPRINGS		105.27	113,971.72
BUTLER		113,866.45		
	GREENVILLE		94.39	113,960.84
CALHOUN		113,866.45		
	ANNISTON		181.53	
	JACKSONVILLE		87.76	
	OXFORD		385.50	114,521.24
CHAMBERS		113,866.45		
	LAFAYETTE		46.45	113,912.90
CHEROKEE				
	CENTRE		83.96	83.96
CHILTON		113,866.45		
	CLANTON		119.55	113,986.00
CHOCTAW		113,866.45		
	BUTLER		25.67	113,892.12
CLARKE				
	JACKSON		55.47	55.47
CLAY				
	LINEVILLE		5.92	5.92
CLEBURNE		113,866.45		
	HEFLIN		27.39	113,893.84
COFFEE				
	ENTERPRISE		218.07	218.07
COLBERT		113,866.45		
	MUSCLE SHOALS		191.65	
	SHEFFIELD		22.14	114,080.24
CONECUH		113,866.45		
	EVERGREEN		39.24	113,905.69
COOSA		113,866.45		113,866.45

## Detailed Distribution to Cities and Counties - FY 2018

County	City	Beer Excise Taxes	Wine Tax/ Stores Net Revenues	Total by County
COVINGTON		113,866.45		
	ANDALUSIA		83.15	113,949.60
CRENSHAW		113,866.45		113,866.45
CULLMAN		113,866.45		
	CULLMAN		293.68	114,160.13
DALE		113,866.45		
	DALEVILLE		51.60	
	OZARK		109.55	114,027.60
DALLAS		113,866.45		
	SELMA		153.10	114,019.55
DEKALB		113,866.45		
	FT. PAYNE		111.79	113,978.24
ELMORE		113,866.45		
	MILLBROOK		100.64	
	TALLASSEE		79.52	
	WETUMPKA		129.22	114,175.83
ESCAMBIA		113,866.45		
	ATMORE		48.69	
	BREWTON		70.61	113,985.75
ETOWAH		113,866.45		
	ATTALLA		72.76	
	GADSDEN		296.47	
	RAINBOW CITY		114.25	114,349.93
FRANKLIN				
	RUSSELLVILLE		52.31	52.31
GENEVA				
	GENEVA		43.22	43.22
GREENE		113,866.45		
	EUTAW		67.48	113,933.93
HALE		113,866.45		
	GREENSBORO		78.25	113,944.70
HENRY		113,866.45		
	ABBEVILLE		11.46	
	HEADLAND		37.21	113,915.12
HOUSTON		113,866.45		
	DOTHAN		388.25	114,254.70
JACKSON				
	SCOTTSBORO		180.08	180.08
JEFFERSON		113,866.45		
	ADAMSVILLE		103.99	
	BESSEMER		269.72	
	BIRMINGHAM		1,384.46	
	FAIRFIELD		114.58	
	FULTONDALE		159.17	
	HOMWOOD		113.94	
	HOOVER		379.54	
	HUEYTOWN		161.92	

## Detailed Distribution to Cities and Counties - FY 2018

County	City	Beer Excise Taxes	Wine Tax/ Stores Net Revenues	Total by County
LAUDERDALE	PINSON		62.95	
	TARRANT CITY		52.16	
	VESTAVIA HILLS		86.82	116,876.72
LAUDERDALE		113,866.45		
LEE	FLORENCE		177.88	114,044.33
	LEE	113,866.45		
LIMESTONE	AUBURN		282.57	
	OPELIKA		274.68	114,423.70
LIMESTONE				
LOWNDES	ATHENS		140.70	140.70
		113,866.45		
MACON	HAYNEVILLE		12.10	113,878.55
		113,866.45		
MADISON	TUSKEGEE		77.60	113,944.05
		113,866.45	68.34	
MARENGO	HUNTSVILLE		1,272.47	
	MADISON		420.95	115,628.21
MARENGO		113,866.45		
MARION	DEMOPOLIS		107.93	
	LINDEN		28.55	114,002.93
MARION				
MARSHALL	WINFIELD		49.43	49.43
		113,866.45		
MOBILE	ALBERTVILLE		117.95	
	GUNTERSVILLE		229.60	114,214.00
MOBILE		113,866.45	314.41	
MONTGOMERY	CHICKASAW		110.70	
	CITRONELLE		50.41	
	MOBILE		747.71	
	MOUNT VERNON		50.85	
	PRICHARD		50.07	
	SARALAND		150.03	
	SEMMES		134.81	115,475.44
MONTGOMERY		113,866.45		
MORGAN	MONTGOMERY		1,117.02	
	PIKE ROAD		51.02	115,034.49
MORGAN				
PERRY	DECATUR		376.59	
	HARTSELLE		54.10	430.69
PERRY		113,866.45		
PICKENS	MARION		65.63	113,932.08
PIKE	ALICEVILLE		28.60	28.60
		113,866.45		
RANDOLPH	TROY		89.83	113,956.28
		113,866.45		
RANDOLPH				
	WEDOWEE		68.66	113,935.11

## Detailed Distribution to Cities and Counties - FY 2018

County	City	Beer Excise Taxes	Wine Tax/ Stores Net Revenues	Total by County
RUSSELL		113,866.45		
	PHENIX CITY		87.66	113,954.11
SHELBY		113,866.45	99.73	
	CALERA		69.80	
	CHELSEA		175.59	
	COLUMBIANA		32.29	
	HELENA		55.21	
	MONTEVALLO		45.97	
	PELHAM		231.71	114,576.75
ST CLAIR		113,866.45		
	ASHVILLE		44.64	
	MOODY		112.44	
	PELL CITY		175.37	
	SPRINGVILLE		76.45	114,275.35
SUMTER		113,866.45		
	LIVINGSTON		47.55	
	YORK		26.05	113,940.05
TALLADEGA		113,866.45		
	CHILDERSBURG		71.33	
	LINCOLN		83.88	
	SYLACAUGA		104.05	
	TALLADEGA		125.65	114,251.36
TALLAPOOSA		113,866.45		
	ALEXANDER CITY		105.28	113,971.73
TUSCALOOSA		113,866.45		
	NORTHPORT		110.84	
	TUSCALOOSA		667.56	114,644.85
WALKER				
	JASPER		348.88	348.88
WILCOX		113,866.45		
	CAMDEN		36.89	113,903.34
<b>Grand Total</b>		<b>5,465,589.60</b>	<b>18,835.00</b>	<b>5,484,424.60</b>

## Beer Taxes Generated - FY 2018

General Fund	\$ 16,396,768.69
Human Resources	10,931,179.14
Education Trust Fund	21,862,358.24
	<b>49,190,306.07</b>



# Local Beer & Table Wine Tax - FY 2018

Location	Amount
City of Brundidge	47,457.89
City of Selma	234,256.67
City of Troy	294,595.68
Cleburne Co	35,117.06
Montgomery Co	129,595.25
Pike Co	69,777.61
<b>Total</b>	<b>810,800.16</b>



*IT's Scott Crews and Mark Dokas appeared as guest speakers at the National Alcoholic Beverage Control Association's fall Administrator's Conference in Michigan.*

**TVA In-Lieu-of Supplemental Payments to Non-Served Dry Counties  
FY 2018:  
(As Required by Act 2010-135)**

<b>County</b>	<b>Amount Distributed</b>
Bibb County	\$ 290,829.21
Blount County	\$ 330,813.35
Clarke County	\$ 359,349.01
Clay County	\$ 276,795.44
Coffee County	\$ 434,461.18
Fayette County	\$ 295,033.29
Geneva County	\$ 345,905.71
Lamar County	\$ 292,469.79
Marion County	\$ 348,928.63
Monroe County	\$ 316,394.59
Pickens County	\$ 320,559.13
Walker County	\$ 488,575.22
Washington County	\$ 274,507.57
	<b>\$ 4,374,622.12</b>



*ABC Board Chief Operations Officer Neil Graff (top right) presents at the fall National Alcoholic Beverage Control Association's Conference in Michigan.*

## County License Fees Collected and Distributed FY 2018

<b>County Name</b>	<b>Amount Distributed</b>
Autauga	4,572.00
Baldwin	154,522.00
Barbour	9,875.00
Bullock	5,000.00
Butler	9,575.00
Calhoun	55,100.00
Chambers	7,250.00
Chilton	13,000.00
Choctaw	5,550.00
Cleburne	5,425.00
Colbert	14,525.00
Conecuh	6,075.00
Coosa	2,175.00
Covington	9,550.00
Crenshaw	3,625.00
Dale	9,625.00
Dallas	14,400.00
Elmore	24,590.00
Escambia	10,725.00
Etowah	74,450.00
Greene	2,348.00
Hale	2,900.00
Henry	1,225.00
Houston	51,900.00
Jefferson	289,150.00
Lee	50,875.00
Lowndes	2,925.00
Macon	4,850.00
Madison	126,075.00
Marengo	5,500.00
Mobile	152,100.00
Montgomery	90,275.00
Perry	1,875.00

## County License Fees Collected and Distributed FY 2018

<b>County Name</b>	<b>Amount Distributed</b>
Pike	15,325.00
Randolph	7,350.00
Russell	15,500.00
Shelby	108,475.00
St Clair	23,200.00
Sumter	4,725.00
Talladega	41,300.00
Tallapoosa	12,375.00
Tuscaloosa	75,050.00
Wilcox	6,050.00
<b>Grand Total</b>	<b>1,530,957.00</b>

## State License Activity FY 2018

### Liquor

Lounge Retail Class I	583
Lounge Retail Class II (Package)	688
Restaurant	2,247
Club Class I	121
Club Class II	148
Special Events Retail	187
Special Retail (30 days or less)	32
Special Retail (More than 30 days)	401
Retail Common Carrier	15
<hr/>	
Total Liquor	4,422

### Beer

Retail Beer (On-Premises)	791
Retail Beer (Off-Premises)	5,503
Brewpub	5
<hr/>	
Total Beer	6,299

### Wine

Retail Table Wine (On-Premises)	567
Retail Table Wine (Off-Premises)	4,708
<hr/>	
Total Table Wine	5,275

### Other Licenses

Liquor Wholesale	3
Wholesale Beer Only	6
Wholesale Table Wine Only	12
Wholesale Table Wine & Beer Combined	36
Warehouse License	7
Additional Warehouse Wine, Beer, or Both	1
Manufacturer	199
Importer	202
International Motor Speedway	1
Non-Profit Tax Exempt	183
<hr/>	
Total Other	650

**Total All** 16,646

**RVP Certifications** 2,419

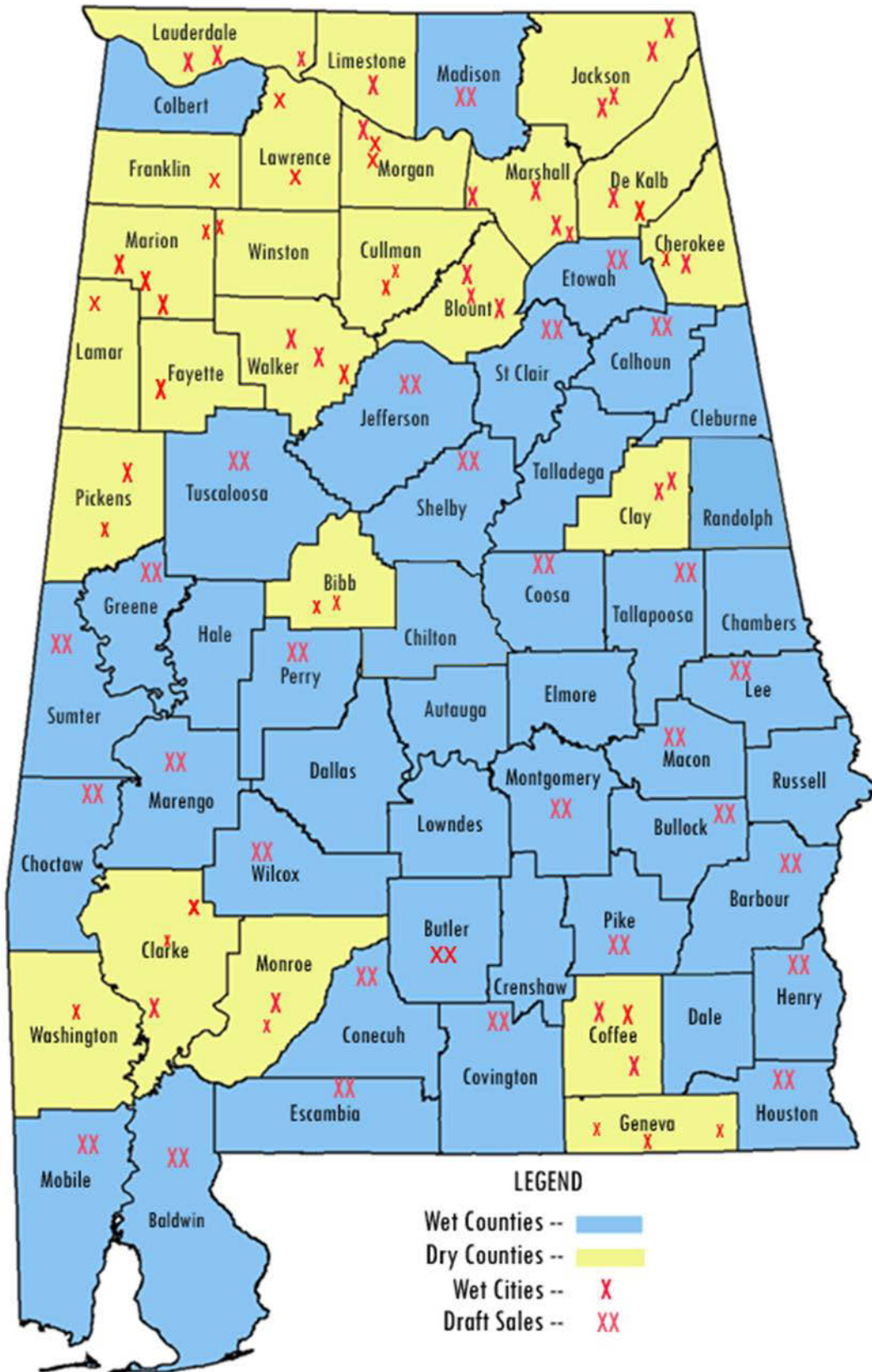
## **Annual Tobacco Report FY 2018**

### **Tobacco Permits Issued by Retail Outlet Type**

Convenience Store	4,480
Supermarket	556
Drug Store/Pharmacy	291
Restaurant	336
Liquor Package	606
Department / Discount Store	1,115
Liquor Lounge/Club	493
Industry	2
Canteen / Snack Bar	41
Tobacco Store	185
Hotel /Motel	39
Other	229
<b>Total</b>	<b>8,373</b>

### **Tobacco Compliance Checks FY 2018**

	<b>Total Checks Completed</b>	<b>Minor Sales Cases</b>	<b>Non- Compliance Rate</b>
Convenience store	3,587	332	9.26%
Grocery/ Supermarket	367	29	7.90%
Drug Store	185	10	5.41%
Restaurant	5	0	0.00%
Liquor Package	245	22	8.98%
Department/Discount Store	643	43	6.69%
Liquor Lounge Club	48	3	6.25%
Industry	1	0	0.00%
Canteen / Snack Bar	0	0	0.00%
Tobacco Store	131	14	10.69%
Hotel Motel	8	1	12.50%
Other	28	4	14.29%
	<b>5,248</b>	<b>458</b>	<b>8.73%</b>



Wet/Dry County Map

## **Special Notes about Counties**

Autauga Co.	Allows Sunday Sales -City of Prattville - On-Premises, Sale draft beer – City of Prattville in Autauga and Elmore Counties (5-2014)
Baldwin Co.	Specific Cities allows Sunday Sales – Loxley (9-2012)
Bibb Co.	Wet City in Dry County – Brent (5-2010), Centerville (6-2010)
Blount Co.	Wet City in Dry County – Oneonta and Blountsville (6-2014), Cleveland (11-2014)
Calhoun Co.	Wet City in Dry County – Weaver (6-2014) allows Sunday Sales (June 2013)
Cherokee Co.	Wet City in Dry County - Cedar Bluff (5-2005), Centre (11-2010) (Leesburg 11-11)
Chilton Co.	Wet City in Dry County - Clanton (9-1987), Jemison (1-2010) Thornsby (2-2011)
Chilton Co.	Wet County (03-2016)
Clarke Co.	Wet City in Dry County – Thomasville (8-2007), Jackson (5-2005) Grove Hill (12-2009)
Coffee Co.	Wet City in Dry County - Elba and Enterprise (11-1984), New Brockton (6-2010), Enterprise Draft (05-2014)
Coffee Co.	Sale of draft or keg beer or malt beverage in New Brockton (4-2013)
Colbert Co.	Sunday Sales-City of Sheffield after 12 noon Restaurants and Motels Only (9-2007)
Colbert Co.	Sell of draft beer: City of Sheffield, Littleville, Muscle Shoals, and Tuscumbia (6-09)
Cullman Co.	Wet City in Dry County-City of Cullman (11-2010), Good Hope (8-2012)
Cullman Co.	Sell of draft beer – City of Hanceville (5-2012)
Dale Co.	No On Premise Liquor License allowed outside of any city in Dale Co.
Dale Co.	City of Ozark Draft/Keg beer (8-2012)
Dale Co.	City of Daleville allows Draft Beer sales inside city limits (8-2012)
Dallas Co.	Sunday Sales (11-2012)
DeKalb Co.	Wet City in Dry County - Ft. Payne (4-2005), Collinsville (7-2010)
Elmore Co.	Sale of draft beer – City of Prattville (5-2014)
Fayette Co.	Wet City in Dry County – City of Fayette (6-2010)
Franklin Co.	Wet City in Dry County –Russellville (11-2010)
Geneva Co.	Wet City in a Dry County- City of Geneva (5-2010), Samson & Slocomb (11-2010)
Greene Co.	Allows Sunday Sales at dog track only
Houston Co.	Allows Sunday Sales for On-Premise Consumption after 1 P.M.
Jackson Co.	Wet City in Dry County - Bridgeport & Scottsboro & Stevenson
Jefferson Co.	Allows Sunday Sales County-wide, all types
Lamar Co.	Wet City in Dry County – Sulligent (11-2010)
Lauderdale Co.	Wet City in Dry Co. - Florence and Sunday Sales on Premises (7-1984)
Lauderdale Co.	Sell of draft beer - City of Florence (6-2007)
Lauderdale Co.	Wet City in Dry County-Town of St. Florian (8-2008), Rogersville (2012)
Lawrence Co.	Wet City in Dry County – Moulton & Town Creek (6-2010)
Lee Co.	Allows Sunday Sales: County wide, all types,
Limestone Co.	Wet City in Dry County - Athens (9-2003)
Lowndes Co.	Allows Sunday Sales - All Types (6-2006)
Macon Co.	Allows Sunday Sales - All Types



## **Special Notes about Counties**

Madison Co.	Allows Sunday Sales - All Types
Marion Co.	Wet City in Dry County – Haleyville (6-2010), Guin (7-2010)
Marion Co.	Wet City in Dry County - Hamilton and Winfield (8-2012)
Marshall Co.	Wet City in Dry County - Albertville (6-2004), Guntersville (1984), Arab (11-2008), and Boaz (2012)
Mobile Co.	Allows Sunday Sales - All Types
Monroe Co.	Wet City in Dry County – Frisco City, Monroeville (6-2005)
Monroe Co.	City of Monroeville sells draft beer
Montgomery Co.	Allows Sunday Sales - All Types
Morgan Co.	Wet City in Dry County - Decatur (1984), Priceville (2012)
Morgan Co.	City of Decatur sells draft beer and allows Sunday Sales
Perry Co.	Allows Sunday Sales- No Municipalities - All Types, Sale of draft beer (5-2001)
Pickens Co.	Wet City in Dry County- Aliceville (6-2010), Reform (04-2014)
Randolph Co.	Wet County (11-2012)
Russell Co.	Allows Sunday Sales - Phenix City- All Types & No license issued within 500 ft of church in the county except the city of Hurtsboro
Russell Co.	Draft Beer in City limits of Phenix City (6-2003)
Sumter Co.	Allows Sunday Sales - City of York (8-2012)
Tallapoosa Co	Allows Sunday sales (Camp Hill only)
Tuscaloosa Co.	Allows Sunday sales – All Types - City of Tuscaloosa & Northport
Walker Co.	Wet City in Dry County – Jasper, Carbon Hill (12-10-09) & Dora (6-7-11)
Washington Co.	Wet City in Dry County – Chatom (6-2010)
Wilcox Co.	Allow Sunday Sales - County Wide - Off-Premise
Winston Co.	Wet City in Dry County – Haleyville (6-2010)

### **LICENSE CODES:**

010-LOUNGE RETAIL LIQUOR (CLASS I)  
011-LOUNGE RETAIL LIQUOR (CLASS II)  
020-RESTAURANT RETAIL LIQUOR  
040-RETAIL BEER (ON & OFF)  
050-RETAIL BEER (OFF PREMISES)  
060-RETAIL TABLE WINE (ON & OFF)  
070-RETAIL TABLE WINE (OFF PREMISES)  
031-CLUB LIQUOR (CLASS I/NON-PROFIT)  
032-CLUB LIQUOR (CLASS II/PROFIT)  
140-SPECIAL EVENTS  
150-SPECIAL RETAIL (LESS THAN 30 DAYS)  
160-SPECIAL RETAIL (30 DAYS OR MORE)  
170-RETAIL COMMON CARRIER  
200-MANUFACTURER  
210-IMPORTER  
220-BREW PUB  
230-INTERNATIONAL MOTOR SPEEDWAY

**COUNTIES THAT ALLOW SALES OF:**

**32 OZ. CANS**

Choctaw  
Conecuh  
Hale  
Green  
Marengo  
Sumter

**32 OZ. CONTAINERS**

Barbour  
Coosa  
Macon  
Russell

**24 OZ. CANS**

Calhoun

**40 OZ. CONTAINERS**

Perry



*ABC Board's "Under Age, Under Arrest" program at Shelton State Community College.*



