



State of Alabama
Alcoholic Beverage Control Board



Annual Report
FY 2015-2016

ALABAMA
ABC BOARD
Alabama Alcoholic Beverage Control Board

Mac Gipson
Administrator

William E. Thigpen
Assistant Administrator

Robert W. "Bubba" Lee
Board Chairman

Samuetta H. Drew
Board Member

Michael Ingram, MD
Board Member

Honorable Kay Ivey
Governor, State of Alabama
Alabama State Capitol
Montgomery, AL 36130

Dear Governor Ivey:

On behalf of the Alabama Alcoholic Beverage Control Board, it gives me great pleasure to submit to you the 2015-2016 annual report. This report describes the accomplishments and financial gains over the prior year.

In keeping with our mission of controlling the distilling, sale and distribution of alcohol in Alabama, this agency operated approximately 176 ABC stores, Licensing and Compliance offices, and the central warehouse and annex; all leased from private landlords, infusing about \$12.5 million into the Alabama economy.

After the ABC Board paid its operating expenses, we distributed more than \$236 million to state and local governments, while continuing to fulfill our mandate of regulating, producing revenues, and educating citizens about alcohol and tobacco issues.

We continued to improve operations by refurbishing, relocating and opening stores when necessary to meet customer needs and/or improve efficiencies. In each case, we believe the new locations and decor provide a safer, more convenient, and friendlier environment. As a result, this consumer-based focus helped generate increased revenue for the State.

Additionally, the ABC Board's "*Under Age, Under Arrest*", a statewide public awareness campaign to educate students and parents about the dangers of underage and binge drinking, was presented to more than 10,000 high school and college students. The Board partners with several anti-drinking organizations such as MADD, SADD and ALCAP's American Character Builders to help get the message to students and parents alike about the dangers of and penalties for underage drinking. Also, the ABC Board is connecting with other state agencies, organizations, and advocacy groups throughout the state, including law enforcement, faith-based groups, substance-abuse treatment providers, children's groups, educators, and businesses. For more information about "*Under Age, Under Arrest*", go online to www.underage-underarrest.com.

In their varied operations, ABC employees are committed to effectively continuing the mission of this agency; providing premier service to the citizens of Alabama.

Sincerely



H.M. Gipson
Administrator



**STATE OF ALABAMA
ALCOHOLIC BEVERAGE CONTROL BOARD**



**ANNUAL REPORT
FY 2015-2016**

BOARD MEMBERS



Robert W. "Bubba" Lee, Board Chairman
President and CEO, Vulcan, Inc



Samuetta Drew, Board Member
Chief Operating Officer,
Birmingham City School District



Michael Ingram, MD, Board Member
Radiation Oncology, Montgomery

ADMINISTRATION



H. Mac Gipson, Administrator



William E. Thigpen, Sr.,
Assistant Administrator





History and Mission

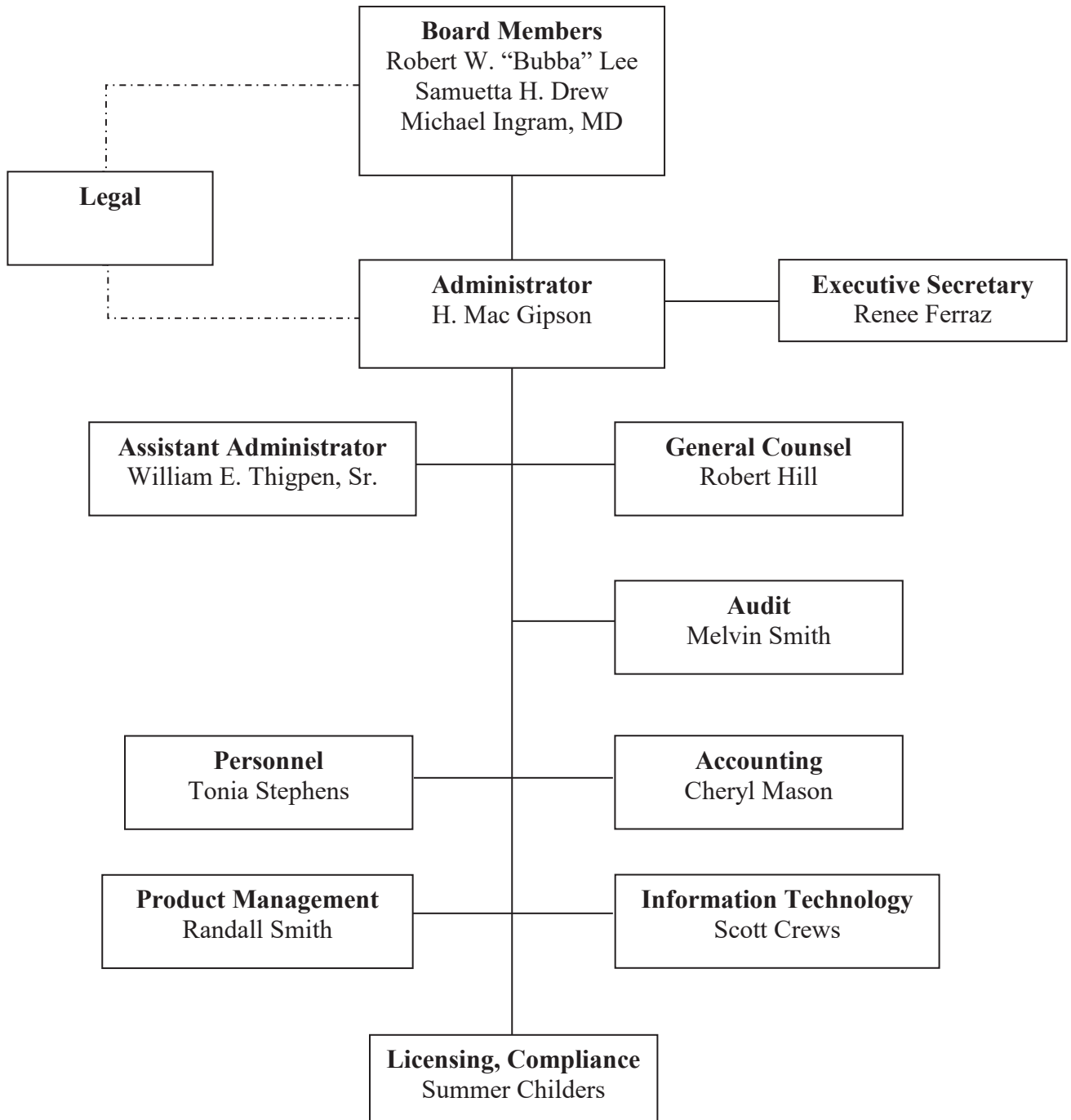
The Alabama Alcoholic Beverage Control Board was established by the passage of the Alabama Beverage Control Act in February, 1937. Title 28, Chapter 3, Section 2 of the Alabama Alcoholic Beverage Control Act provided for a police power for the “protection of the public welfare, health, peace and morals” of the people of Alabama and prohibited transactions in liquor, alcohol, malt and brewed beverages, taking place within the State, except by and under control of the Board. In 1997 the responsibility issue retail sales permits, regulate, and enforce the laws related to underage access to tobacco products were added. In 2006 the responsibility to regulate and register retail establishments selling methamphetamine precursors was added. Today, the ABC Board operators 175 ABC Stores. Alabama Act 2013-67 was passed to create the Alabama State Law Enforcement Agency (ALEA). Effective upon the passing of this act and the January 1, 2015 start date, the Law Enforcement Division of the Alabama Alcoholic Beverage Control Board was transferred to ALEA. All the drug and alcohol enforcement activities transferred to ALEA. The safety of our citizens through licensing and education became a function of the Licensing and Compliance Division. The ABC Warehouse, located in the Central Office in Montgomery, supplies all liquor sold in the State.

The ABC Board controls alcoholic beverages throughout the state through controlled distribution, licensing, regulation, law enforcement, and education. Youth access to tobacco products are controlled through retail sales permits, regulation, law enforcement, and education. Methamphetamine precursors are regulated through retail sales registration, education, and law enforcement efforts.

Operating expenses are paid by consumers of alcoholic beverages, tobacco manufacturers, and federal grant funding. The general public is not taxed to cover ABC Board expenses unless they purchase controlled products, although they do benefit from ABC operations through increased public safety and revenue distribution to cities, counties, state agencies, and the state general fund.

It is the ABC Board’s goal to maintain a safe, reliable, and efficient distribution network of controlled products while maintaining an extremely professional level of public safety programs to insure responsibility in the distribution, possession and consumption of these products. ABC’s law enforcement officers are well trained and operate at the highest level of professional police standards. The ABC Board strives each day to provide the citizens of Alabama the best service and safety that they should expect from our employees.

ABC Board Organization



What's in the Price of Liquor?



*State Liquor taxes total 56% of cost & markup. The above bottle would generate income and taxes as follows:

1. General Fund	\$2.45
2. Human Resources	\$2.15
3. Mental Health	\$1.88
4. Various State Agencies and Local Governments	\$5.02

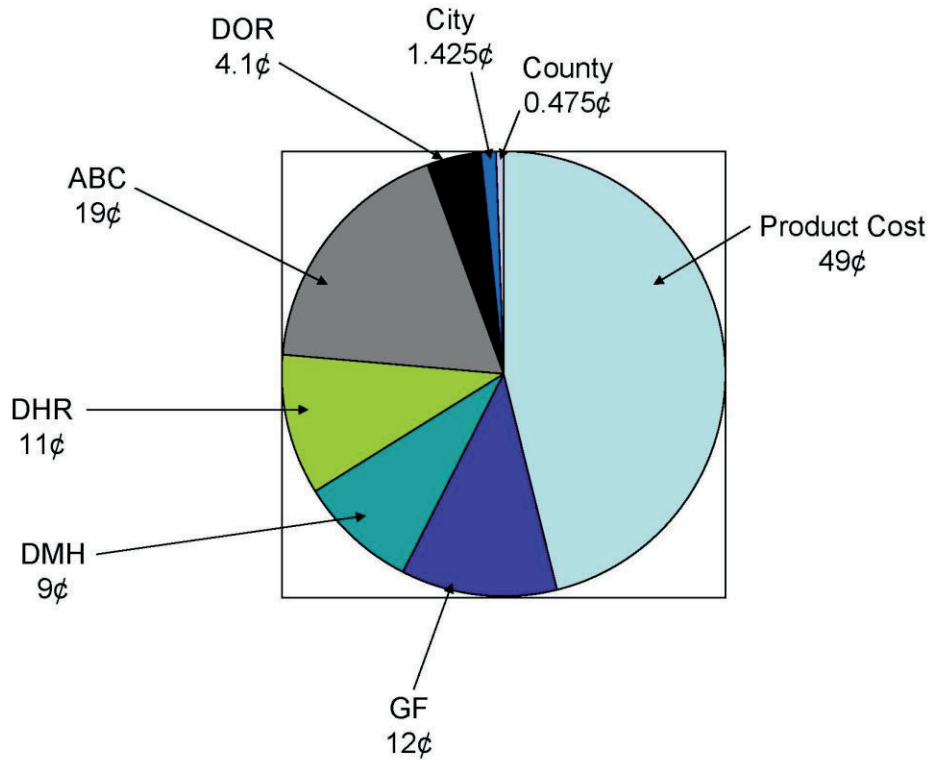
The ABC Board operates with a specific price structure.

The ABC Board operates with a specific price structure to determine the sales price for liquor and fortified wine products. This illustration utilizes a hypothetical \$20.28 bottle price on the shelf. The ABC Board purchase price for this hypothetical bottle from the vendor is \$10.00. Included are the distiller's production, bottling, and labeling costs; freight to Montgomery; federal excise tax; and \$.90 per case for outbound freight.

The ABC Board marks up this product 30% based on its cost. Five percent of the markup goes to the State General Fund and 25% of the markup is used for operating expenses of the Board. Any portion not used for operating expenses is distributed to state and local agencies. From the 6% sales tax for this bottle (\$1.22); 83 cents goes to the Alabama Department of Revenue, 29 cents goes to the City in which the sale was made, and 10 cents goes to County in which the sale was made. Profit and tax distributions from ABC store sales are governed by Title 28, Code of Alabama 1975.

Where does the money go?

For each retail dollar spent on the shelf price of a bottle of liquor in an ABC State Store, there is a 6% Sales Tax added. Funds from this sale are distributed to several different accounts. This in turn reduces the tax burden on the citizens of Alabama in general; providing dollars to the State General Fund, social & medical programs through the Department of Human Resources and Department of Mental Health, education, local budgets, tax administration and regulation, and statewide law enforcement.



For each \$1.00 of a purchase plus \$0.06 Sales Tax, funds are distributed as follows:

- Cost of Product - \$0.49
- State General Fund (GF) - \$0.12 *
- Department of Mental Health (DMH) – \$0.09 *
- Department of Human Resources (DHR) - \$0.11 *
- ABC - \$0.19 **
- Department of Revenue (DOR) - \$0.041
- City - \$0.01425
- County - \$0.00475

* Funds are reduced by TVA Supplemental Distribution to Non-Served Dry Counties as required by Act 2010-135.
 ** ABC funds not spent for operations each year are distributed to the funds listed above as required by state law.

Education

“Under Age – Under Arrest”

This program is a statewide educational and public awareness initiative created by the Alabama ABC Board to discourage and stop underage drinking and binge drinking. The initiative includes presentations at schools throughout the state about the dangers, social costs and legal consequences of underage and binge drinking. The initiative also includes electronic and printed materials for school students, social media targeted at Alabamians under the age of 21, and coordination with the media across the state to highlight the causes and negative impact of underage drinking.

The ABC Board partners with anti-drinking school organizations, including Students Against Destructive Decisions (SADD), Mothers Against Drunk Driving (MADD), and American Character Builders, to assist school counselor and administrators in spreading the message about the dangers of underage drinking to students.

One of the most exciting parts of the “Under Age, Under Arrest” campaign is the opportunity for the ABC Board to partner with other groups, organizations, institutions, state agencies and individuals in Alabama. These include state health and education agencies, substance-abuse treatment providers, law enforcement, children’s groups, colleges, businesses, and faith-based organizations.

Since the fall of 2013, the Alabama ABC Board has conducted nearly 50 “Under Age – Under Arrest” programs in high schools, colleges and universities. The ABC Board bears the full cost of this program.



Buckhorn High School



Senator Trip Pittman, chair of the Senate's Finance & Taxation General Fund Committee, tours the ABC Board Central Office and Warehouse



Annual Distiller's League of Alabama Trade Show

Product Management

The Product Management Division (PM) is responsible for the pricing, purchasing, warehousing, transportation, distribution, merchandising, stores, and sales of liquor products for the state. Product Management serves as the wholesaler for distilled spirits within the state. With a staff of seventeen central office employees, 41 warehouse employees, and six-hundred and eight store employees product management strives to maintain a pleasant shopping environment for adult consumers. Our sales staff is trained to serve the consumer and prevent unlawful sales.

Stores - Operates 176 retail and wholesale outlets in areas of the state where the sale of alcoholic beverages have been approved. Locations are selected to be convenient to the public and licensees, providing a safe and satisfactory shopping experience for adult consumers who purchase alcoholic beverages. Six new outlets were added and two were relocated. These changes should provide better service to the public. Online ordering has also been implemented, making ordering faster and more accurate.

Pricing - Product Management records and manages all price quotations on a quarterly basis. Recently PM changed the methods of processing price quotations by using a system created by the National Alcoholic Beverage Control Association, which allows price quotations to be submitted via internet.

Purchasing - Product Management manages all shipments of alcoholic beverages to 176 retail and wholesale outlets on a weekly basis. PM coordinates loading of trucks with the ABC Warehouse, working with ABC stores to keep inventory at the most efficient levels, eliminating outages and overstocking of merchandise.

Warehousing - The ABC Warehouse ships and receives approximately 13,000 cases of liquor products to state operated retail and wholesale outlets daily. The Board maintains a warehouse inventory of approximately 330,000 cases year round and ships roughly 2.7 million cases annually.

Transportation - Product Management directs the ABC transportation contract carrier to efficiently ship and deliver merchandise to ABC Stores on a daily basis. The Product Management division also monitors and schedules all inbound merchandise.

Distribution/Wholesale - PM evaluates products to ensure customers have adequate selections and maintain distribution network to supply all ABC Stores. Each ABC outlet is replenished once a week. PM has established two new forms of coding to identify cases more effectively, one is all Value Added Packs, i.e. gift sets, and the other is wholesale items that can be sold to licensees by the bottle.

Merchandising - Coordinates all merchandising efforts in 176 ABC retail and wholesale outlets including shelf management and display locations in the stores.



Licensing, Compliance and Enforcement

The Licensing and Compliance Division was formed on January 1, 2015 and is responsible for maintaining the issuance and renewal of ABC Licenses, as well as the administrative regulatory functions of the Alcoholic Beverage Control Board. The Licensing and Compliance Division had approximately 30 employees during FY 2015, spread throughout 12 division offices and the central office.

Civilian Licensing and Compliance Inspector positions were being created by State Personnel during FY 2015. Those positions were completed near the end of FY 2015 and were not filled until the beginning of FY 2016. During FY 2015, there were 5 Compliance Specialists that transferred into the civilian Licensing and Compliance Inspector positions. There are currently 51 employees in the Licensing and Compliance Division. These positions are funded by ABC operating accounts, grants and special appropriations, and do not require funding from the State General Fund. ABC Licensing and Compliance duties and responsibilities include:

- Serves as the primary state agency tasked with the regulation of alcoholic beverage laws in the state.
- Alcohol investigations include the illegal manufacture, possession, transportation, or sale of alcoholic beverages, and minor access/possession. Federal grant funding through the U.A. Department of Justice and Alabama Department of Economic and Community Affairs allows additional man-hours and resources to concentrate on Underage Drinking. As a result of hard work and continued efforts, the rate at which minors have access to alcoholic beverages through retail locations has declined, as reflected by our Minor Compliance Check Non-Compliance Rate which decreased substantially over the past decade. This function is now performed by law enforcement agencies, with coordination and monitoring by the ABC Board.
- Issues, regulates and investigates Alcoholic Beverage Licenses for all locations in the state selling alcoholic beverages. With recent legislation allowing more small cities to hold wet/dry referendums, the task of licensing and regulation is becoming more demanding and complex than at any other time in our history.
- Civilian ABC Licensing and Compliance Inspectors are responsible for the following tasks: application investigations, administrative inspections, issuing administrative citations, investigating complaints made by citizens, speaking at alcohol and tobacco educational events, and responding to any other alcohol/tobacco related questions and/or issues. In addition, the civilian inspectors are responsible for administering the Responsible Vendor Program.
- Conducts the Save Teens program to schools regularly, which educates them on the dangers of drug and alcohol abuse.
- The ABC Licensing and Compliance Division educates licensees on Title 28, Code of Alabama 1975, and ABC Rules and Regulations.
- The ABC Board Licensing and Compliance Division meets with local governing authorities, law enforcement, attorneys, prosecutors, etc. to discuss alcohol laws, regulations, licensing criteria and to help tailor licensure to their needs.

- Serves as the primary state agency tasked with the enforcement of tobacco laws in the state.
- Issues, regulates and investigates Tobacco Permits for all locations in the state that sell tobacco products.
- Alabama Act 2013-67 was passed to create the Alabama Law Enforcement Agency (ALEA). Effective January 1, 2015, the Law Enforcement Division of the Alabama Alcoholic Beverage Control Board was transferred to ALEA. All funds, equipment, grants, assets, seizures, etc. became the property of ALEA. All APOSTC certified officers were transferred to ALEA as well.
- Tobacco investigations include the sale, possession and use of tobacco products by minors. Federal grant funding through the U.S. Food & Drug Administration and Alabama Department of Public Health allows additional man hours and resources for ALEA Agents to concentrate on underage tobacco use. Additional legislative appropriations from the Children First Trust Fund through the Alabama Department of Children's Affairs, help to cover the cost of regulating and enforcing tobacco sales. Tobacco Minor Compliance Checks, required under federal SYNAR legislation, protects approximately \$40 million in federal funding for the Alabama Department of Mental Health. As a result of hard work and continued efforts, the rate at which minors have access to tobacco products through retail locations has decreased substantially.
- Responsible for ABC Commission Hearings which allow licensees and applicants the opportunity to appeal certain license application denials, citations, and any other matter deemed appropriate.
- Responsible for approving all advertisements related to alcohol, as well as all beer and wine labels that are shipped into the State of Alabama.
- The Licensing and Compliance Division also monitors a toll-free hotline (1-800-327-7341) and an e-mail address (ABCBoard--Enforcement@abc.alabama.gov) to take complaints and gather information related to administrative violations and criminal activity.

RESPONSIBLE VENDOR PROGRAM

- The Responsible Vendor Program (RVP) was implemented in October of 1990 and operates as part of the Licensing and Compliance Division. The Alabama Legislature passed the Alabama Responsible Vendor Act with the intent of eliminating the sale of alcoholic beverages to, and consumption of alcoholic beverages by, underage persons, as well as the reduction of accidents, injuries, and deaths in the state related to intoxication.
- The Alabama Responsible Vendor Program is a voluntary program that allows licensees to become certified through the Alcoholic Beverage Control Board. Alabama's program requires the licensee to train all employees who are involved in the management, sale and/or service of alcoholic beverages. This training includes Alabama alcoholic beverage laws, legal age determination, civil and criminal penalties, and risk reducing techniques. Licensees who voluntarily join the program are also required to establish policies ensuring legal, responsible sales and to train employees in these policies.

- The Alabama Responsible Vendor Program establishes guidelines required for licensees to be certified into the Program. RVP approves courses for private course providers that want to market their services to ABC licensees. Additionally, licensees have the option of creating and submitting their own course for approval. At this time, the Responsible Vendor Program has approximately 200 approved courses.
- Compliance Specialists, now known as Licensing and Compliance Inspectors, RVP related responsibilities consist of: conducting RVP inspections, monitoring and assisting licensees with training, and assisting corporations and independent companies that are trying to obtain course approval. They also make presentations to schools, colleges, civic groups and organizations regarding the dangers associated with underage drinking.

- Certifications 2,279
- Attendees for Education Presentations on Alcohol/Tobacco 934
- Inspections 2,921



Marbury Middle School



Tuskegee University

Administration

Accounting – Accounting Division processes receipt of all revenue for the ABC Board coming from alcohol sales, excise taxes, sales taxes, license fees and penalties, grant funding, tobacco settlement funding through the Children’s First Trust Fund, and property seizures related to criminal enterprises. After operating expenses are paid, within the guidelines of legislative spending approval, all remaining profits and all taxes are distributed as required by law to cities, counties, state agencies, and the state general fund. Accounting Division is also responsible for all budget operations, grants, financial reports, mail room operation, equipment inventories, and property management for the board.

Administrative – Administrative Division provides services to the Administrator and Assistant Administrator for daily operations. This includes preparation and documentation for Board meetings, public communications, real estate management, legislative liaison, and legal counsel.

Auditing – The Audit Division of the ABC Board audits the records of beer and wine wholesalers, importers, as well as brew pubs and manufacturer licenses. The Division receives monthly reports from all wholesaler, importer, brewpub and manufacturer licensees. These monthly reports are compared with invoices from manufacturers of products sold to Alabama wholesalers. A comparison is made to ensure that all shipments of beer and table wine are reported, and that tax computations are complete and accurate. Detailed on-site audits of the wholesaler’s records are conducted by the audit staff in order to ensure that appropriate taxes are paid and the operations of the licensee are conducted in accordance with Title 28, *Code of Alabama (1975)* and the Alabama ABC Board Rules and Regulations.

The Audit Division conducts physical inventories of the ABC Warehouse, making a physical count of all products. Internal audit procedures ensure adequate controls of fiscal procedures, compliance with state laws and Board regulations, and management of the agency’s assets.

The auditors conduct internal audits of ABC Retail and Wholesale Stores during the fiscal year. Internal audits test the physical inventory records, as well as store operation controls. During these audits, the daily receipts, petty cash fund, change fund and equipment assigned to the store are checked for accuracy and compliance.

Information Technology (IT) – Information Technology working with the ABC Licensing & Compliance Division began a Licensing System Acquisition and Implementation Project in July 2014. This project is to replace the current software system with a Software as a Service (SAAS) hosted solution. Accela, Inc. was awarded the contract and began work the 4th quarter of 2014 with a projected completion date of April 2016. The current expected implementation date is October 1, 2016.

As part of an overall project to bring our stores into compliance with the new Chip and PIN, Payment Card Industry (PCI) regulations, ABC replaced the payment card PIN Pad devices at each of our approximately 400 registers residing in our 175 stores. This project also included upgrading the software controlling the new PIN Pad devices to increase the security for all Payment Card transactions. The project should be completed summer 2016.

During the summer and fall of 2015 ABC implemented Microsoft Office 365 to replace version 2007. This SAAS solution provides all basic office software such as word processing, presentation, email, spreadsheets and video conferencing. New versions are automatically provided to users as soon as released with little to no interaction needed by technical personnel. Office 365 also provides the ability for end-users to install Office on 5 PCs or Macs, 5 tablets (Windows, iPad, and Android), and 5 phones.

Personnel – Comprised of five fulltime staff members and one retired state employee, the ABC Personnel Division is responsible for the control of appointment, transfer, promotion, service, and separation of all employees of the ABC Board in accordance with State Personnel Department policies. This includes responsibility for employee file maintenance, wellness (illness/injury) monitoring, complaint resolution and management, payroll and benefits management, training and education, and disciplinary matters.

The ABC Personnel Division monitors compliance with updates related to ABC Board Policies, State Personnel Board Rules, Merit System laws, and federal regulations related to employment procedures. The division provides support services to a large and diversified employee staff, in varied classifications assigned to all agency divisions.

The current focus of the Personnel Division is threefold: 1) identifying and remedying the need for employee training as it relates to customer service and mentoring to minimize turnover and maximize longevity of appointments; 2) Conducting one-on-one sessions to enhance opportunities for progression to leadership roles, career planning, and performance improvements; and 3) maintaining an actively engaged posture for employment forecasting and succession planning methods.



Industry representatives met with ABC staff to review current policies and regulations

5 -Year Distribution of ABC Board Net Revenues Unaudited

	FY 2015-2016	FY 2014-2015	FY 2013-2014
General Fund	\$ 81,761,508.28	\$ 76,345,311.91	\$ 75,107,282.53
Department of Human Resources	\$ 58,015,260.84	\$ 55,245,574.18	\$ 52,404,936.16
Department of Mental Health	\$ 40,481,902.82	\$ 38,109,119.54	\$ 35,657,335.26
Education Trust Fund	\$ 22,934,013.30	\$ 22,461,050.45	\$ 22,177,501.35
Department of Revenue	\$ 16,525,698.46	\$ 16,015,373.83	\$ 15,131,488.55
Cities and Counties	\$ 14,333,625.75	\$ 14,839,355.33	\$ 15,264,148.25
Alabama Law Enforcement Agency (ALEA)	\$ 16,885,000.00	\$ 12,888,905.00	
Total Resources Generated	\$ 235,904,690.24	\$ 235,904,690.24	\$ 215,742,148.25

PROFITS DISTRIBUTION	FY 2015-2016	FY 2014-2015	FY 2013-2014
50% General Fund	\$ 1,000,000.00	\$ 1,000,000.00	\$ 1,000,000.00
19% Dept. of Human Resources	\$ 380,000.00	\$ 380,000.00	\$ 380,000.00
10% Wet Counties	\$ 200,000.00	\$ 200,000.00	\$ 200,000.00
1% Wet Counties	\$ 20,000.00	\$ 20,000.00	\$ 20,000.00
20% Cities	\$ 400,000.00	\$ 400,000.00	\$ 400,000.00
Wet Municipalities	\$ 200,000.00	\$ 200,000.00	\$ 200,000.00
85% General Fund	\$ 1,214,781.97	\$ 4,895,208.98	\$ 7,192,585.85
6.25% Wet Counties	\$ 89,322.20	\$ 359,941.84	\$ 528,866.61
3.75% Dept. of Human Resources	\$ 53,593.32	\$ 215,965.10	\$ 317,319.96
3.75% Wet Counties	\$ 53,593.32	\$ 215,965.10	\$ 317,319.96
1.25% Cities	\$ 17,864.44	\$ 71,988.37	\$ 105,773.32
TOTAL	\$ 3,629,155.26*	\$ 7,959,069.39**	\$ 10,661,865.70***

* FY 2016 Profits affected by fund transfers ALEA as appropriated by Act 2014-284.

**FY 2015 Profits affected by \$1,800,000 expended for the purchase of automobiles for the Department of Corrections and fund transfers ALEA as appropriated by Act 2014-284.

***FY 2014 Profits affected by \$1,800,000 expended for the purchase of automobiles for the Department of Corrections as appropriated by Act 2013-263.

5 -Year Distribution of ABC Board Net Revenues Unaudited

	FY 2012-2013	FY 2011-2012
General Fund	\$ 67,243,379.10	\$ 74,205,350.23
Department of Human Resources	\$ 50,116,263.67	\$ 49,719,398.53
Department of Mental Health	\$ 33,872,381.15	\$ 33,038,527.92
Education Trust Fund	\$ 22,171,245.24	\$ 22,600,364.51
Department of Revenue	\$ 14,608,969.67	\$ 14,173,012.04
Cities and Counties	<u>\$ 14,811,598.95</u>	<u>\$ 16,570,024.51</u>
Total Resources Generated	\$ 202,823,837.78	\$ 210,306,577.74

PROFITS DISTRIBUTION	FY 2012-2013	FY 2011-2012
50% General Fund	\$ 1,000,000.00	\$ 1,000,000.00
19% Dept. of Human Resources	\$ 380,000.00	\$ 380,000.00
10% Wet Counties	\$ 200,000.00	\$ 200,000.00
1% Wet Counties	\$ 20,000.00	\$ 20,000.00
20% Cities	\$ 400,000.00	\$ 400,000.00
Wet Municipalities	\$ 200,000.00	\$ 200,000.00
85% General Fund	\$ 1,371,505.48	\$ 9,068,596.54
6.25% Wet Counties	\$ 100,845.99	\$ 666,808.57
3.75% Dept. of Human Resources	\$ 60,507.59	\$ 400,085.14
3.75% Wet Counties	\$ 60,507.59	\$ 400,085.14
1.25% Cities	<u>\$ 20,169.20</u>	<u>\$ 133,361.71</u>
TOTAL	\$ 3,813,535.86***	\$ 12,868,937.10

***FY 2013 Profits affected by \$3,000,000 expended for the purchase of automobiles for the Department of Public Safety as appropriated by Act 2012-568

Statement of Operations Unaudited

Revenues:	FY 2015-2016	FY 2014-2015	FY 2013-2014
Retail Sales	291,139,878.89	282,830,015.44	267,198,282.38
Wholesale Sales	177,440,094.61	161,441,810.65	150,317,668.71
Military Sales	6,912,283.34	6,116,037.83	5,151,904.00
Total Sales	<u>475,492,256.84</u>	<u>450,387,863.92</u>	<u>422,667,855.09</u>
Embedded Taxes - Title 28	133,114,898.33	125,981,193.00	118,396,919.65
Sales Taxes	16,525,698.46	16,015,373.83	15,131,488.55
County Taxes	458,496.89	210,919.73	157,000.36
Net Sales	<u>325,393,163.16</u>	<u>308,180,377.36</u>	<u>288,982,446.53</u>
Cost of Goods Sold	239,440,206.05	223,598,142.53	207,566,318.22
Gross Margin	<u>85,952,957.11</u>	<u>84,582,234.83</u>	<u>81,416,128.31</u>
5% Markup to General Fund	11,777,976.55	11,136,200.10	10,433,095.33
Total Operating Revenues	<u>74,174,980.56</u>	<u>73,446,034.73</u>	<u>70,983,032.98</u>
Other Revenues:			
Private Table Wine Liter Taxes	12,244,806.89	13,525,439.53	11,122,144.58
Class II Table Wine - \$2.42 Taxes	106,997.48	124,481.86	94,488.40
Publication & Statistics Sales	3,300.00	3,600.00	3,600.00
Salvaged Equipment	3.18	115,987.71	158,532.20
Salvages other than Equipment	40,236.44	45,049.53	49,472.59
Public Service & Import Income	43,771.49	26,770.60	23,838.59
Miscellaneous Income	32,137.71	-20,154.18	327,726.90
Prior FY Accrual Adjustment	.00	.00	.00
Responsible Vendor Fees	121,545.00	237,230.00	119,770.00
Bailment Fees	1,954,487.11	1,875,778.22	1,764,307.11
Grant Income	145,000.00	239,472.49	564,207.56
Insurance Recoveries	.00	.00	.00
Total Other Revenues	<u>14,692,285.31</u>	<u>16,173,655.76</u>	<u>14,228,087.94</u>
Total Available Revenues	<u>88,867,265.87</u>	<u>89,619,690.49</u>	<u>85,211,120.92</u>
Expenditures:			
Disposal of Equipment	0.00	0.00	46,651.82
Store Expenses	48,885,509.48	48,969,831.82	47,527,541.19
Warehouse Expenses	3,721,466.58	4,162,210.65	3,157,422.00
Administrative Expenses	12,326,454.04	9,003,478.16	8,586,215.53
Enforcement Expenses	3,409,680.51	19,525,100.47	15,231,424.68
ALEA Transfers			
Total Expenditures	<u>85,238,110.61</u>	<u>81,660,621.10</u>	<u>74,549,255.22</u>
Net Revenues for Distribution	<u>3,629,155.26</u>	<u>7,959,069.39</u>	<u>10,661,865.70</u>

Statement of Operations Unaudited

Revenues:	FY 2012-2013	FY 2011-2012
Retail Sales	257,970,257.20	250,260,684.64
Wholesale Sales	143,318,405.92	137,982,643.44
Military Sales	4,677,035.29	4,386,032.48
Total Sales	<u>405,965,698.41</u>	<u>392,629,360.56</u>
Embedded Taxes - Title 28	112,963,788.51	110,927,324.61
Sales Taxes	14,608,969.66	14,168,212.04
County Taxes	144,585.65	145,354.85
Net Sales	<u>278,248,354.59</u>	<u>267,388,469.06</u>
Cost of Goods Sold	202,284,863.71	192,025,090.61
Gross Margin	<u>75,963,490.88</u>	<u>75,363,378.45</u>
5% Markup to General Fund	10,006,716.69	9,669,767.47
Total Operating Revenues	<u>65,956,774.19</u>	<u>65,693,610.98</u>
Other Revenues:		
Private Table Wine Liter Taxes	11,705,560.41	11,775,546.34
Class II Table Wine - \$2.42 Taxes	104,568.06	98,733.49
Publication & Statistics Sales	3,600.00	3,600.00
Salvaged Equipment	14,815.50	21,123.99
Salvages other than Equipment	45,855.65	53,519.48
Public Service & Import Income	27,955.66	26,899.64
Miscellaneous Income	119,572.68	37,434.28
Prior FY Accrual Adjustment	.00	3,168,980.23
Responsible Vendor Fees	103,670.00	132,500.00
Bailment Fees	1,435,281.85	1,414,307.72
Grant Income	687,252.36	681,307.53
Insurance Recoveries	212,416.66	17,189.27
Total Other Revenues	<u>14,460,548.83</u>	<u>14,262,161.74</u>
Total Available Revenues	<u>80,417,323.02</u>	<u>79,955,772.72</u>
Expenditures:		
Disposal of Equipment	2,261,078.63	5,257.29
Store Expenses	46,297,026.66	46,239,624.05
Warehouse Expenses	3,045,724.09	3,072,119.86
Administrative Expenses	9,053,270.44	6,790,805.19
Enforcement Expenses	15,946,687.34	14,148,009.46
Total Expenditures	<u>76,603,787.16</u>	<u>70,255,815.85</u>
Net Revenues for Distribution	<u>3,813,529.12</u>	<u>12,868,937.10</u>

License Fees, Filing Fees, Transfer Fees & Penalties Generated FY 2016

	Amount Distributed
License Fees Transferred to General Fund	
Lounge Retail Liquor - Class I	150,300.00
Restaurant Retail Liquor	545,400.00
Club Liquor - Class I	37,500.00
Club Liquor - Class II	126,000.00
Liquor Wholesale	1,500.00
Retail Common Carrier	1,050.00
Manufacturer	80,000.00
Lounge Retail Liquor - Class II	144,300.00
Retail Table Wine	66,600.00
Retail Table Wine Off Premise	493,650.00
Wholesale Table Wine	6,600.00
Wholesale Table Wine & Beer	18,750.00
Brewpub	5,000.00
International Motor Speedway	300.00
Retail Beer	100,050.00
Retail Beer Off Premise	570,450.00
Wholesale Beer	2,200.00
Warehouse	800.00
Additional Warehouse	0.00
Special Events Retail	21,600.00
Special Retail 30 Days or less	800.00
Special Retail More than 30 days	78,750.00
Importer	94,000.00
Total Distribution	2,545,600.00
 Other License Related Fees Transferred to General Fund	
Application Filing Fee	85,025.00
License Transfer Fee	38,200.00
Penalties	394,622.50
Total Distribution	517,847.50

Detailed Distribution to Cities and Counties FY 2016

County/City	Beer Excise Taxes	Wine Tax/ Stores Net Revenues	Total by County
Autauga	120,439.74	5,910.22	
Autaugaville		103.87	
Billingsley		17.19	
Prattville		8,272.80	134,743.82
Baldwin	120,439.74	7,767.98	
Bay Minette		2,265.26	
Daphne		4,256.48	
Elberta		178.85	
Fairhope		9,815.12	
Foley		5,605.37	
Gulf Shores		2,463.84	
Loxley		194.85	
Magnolia Springs		86.32	
Orange Beach		12,653.95	
Perdido Beach		69.37	
Robertsdale		2,414.64	
Silverhill		84.29	
Spanish Fort		3,025.12	
Summerdale		102.91	171,424.09
Barbour	120,439.74	5,515.74	
Baker Hill		33.31	
Blue Springs		11.46	
Clayton		390.49	
Clio		167.03	
Eufaula		2,224.31	
Louisville		61.96	128,844.04
Bibb			
Brent		129.36	129.36
Blount	120,439.74		
Oneonta		260.94	120,700.68
Bullock	120,439.74	5,275.06	
Midway		59.57	
Union Springs		931.59	126,705.96

Detailed Distribution to Cities and Counties FY 2016

County/City	Beer Excise Taxes	Wine Tax/ Stores Net Revenues	Total by County
Butler	120,439.74	5,421.03	
Georgiana		207.50	
Greenville		2,500.16	
McKenzie		63.28	128,631.71
Calhoun	120,439.74	6,841.34	
Anniston		5,907.52	
Hobson City		92.05	
Jacksonville		3,340.54	
Ohatchee		139.69	
Oxford		5,757.52	
Piedmont		582.39	
Weaver		362.71	143,463.50
Chambers	120,439.74	5,614.06	
Cusseta		14.68	
Five Points		16.84	
Fredonia		23.76	
Lafayette		1,405.05	
Lanett		772.23	
Valley		1,137.09	
Waverly		17.31	129,440.76
Cherokee			
Centre		536.09	536.09
Chilton	72,835.72	5,751.23	
Clanton		3,226.99	
Jemison		308.63	
Maplesville		84.53	
Thorsby		236.39	82,443.49
Choctaw	120,439.74	5,317.91	
Butler		247.77	
Gilbertown		25.66	
Lisman		64.36	
Needham		11.22	
Pennington		26.39	

Detailed Distribution to Cities and Counties FY 2016

County/City	Beer Excise Taxes	Wine Tax/ Stores Net Revenues	Total by County
Silas		138.35	
Toxey		41.94	126,097.41
Clarke			
Jackson		2,118.26	2,118.26
Cleburne			
	120,439.74	5,334.10	
Edwardsville		24.12	
Fruithurst		33.91	
Heflin		890.12	
Ranburne		48.84	126,770.83
Coffee			
Enterprise		3,837.68	3,837.68
Colbert			
	120,439.74	5,908.13	
Cherokee		125.12	
Leighton		87.04	
Littleville		120.71	
Muscle Shoals		11,462.15	
Sheffield		1,169.42	
Tuscumbia		1,005.64	140,317.95
Conecuh			
	120,439.74	5,308.73	
Castleberry		69.61	
Evergreen		1,612.82	
Repton		33.66	127,464.56
Coosa			
	120,439.74	5,284.16	
Goodwater		176.11	
Kellyton		25.91	
Rockford		56.95	125,982.87
Covington			
	120,439.74	5,665.71	
Andalusia		3,214.65	
Babbie		72.00	
Carolina		35.46	
Floralá		236.39	

Detailed Distribution to Cities and Counties FY 2016

County/City	Beer Excise Taxes	Wine Tax/ Stores Net Revenues	Total by County
Gantt		26.50	
Heath		30.32	
Horn Hill		27.22	
Libertyville		13.97	
Lockhart		61.61	
Onycha		21.97	
Opp		795.03	
Red Level		58.14	
River Falls		62.80	
Sanford		28.77	130,790.28
Crenshaw	120,439.74	5,318.59	
Brantley		96.59	
Dozier		39.28	
Glenwood		22.32	
Luverne		365.54	
Petrey		6.93	
Rutledge		55.75	126,344.74
Cullman	120,439.74		
Cullman		6,271.87	126,711.61
Dale	120,439.74	5,847.36	
Ariton		91.21	
Clayhatchee		70.32	
Daleville		1,430.68	
Grimes		66.62	
Level Plains		248.93	
Midland City		279.86	
Napier Field		42.27	
Newton		180.41	
Ozark		3,566.13	
Pinckard		77.25	132,340.78
Dallas	120,439.74	5,753.80	
Orrville		24.36	
Selma		7,453.25	
Valley Grande		479.96	134,151.11

Detailed Distribution to Cities and Counties FY 2016

County/City	Beer Excise Taxes	Wine Tax/ Stores Net Revenues	Total by County
DeKalb	120,439.74		
Ft. Payne		2,212.23	122,651.97
Elmore	120,439.74	6,270.03	
Coosada		146.14	
Deatsville		137.78	
Eclectic		119.52	
Elmore		150.68	
Millbrook		3,812.01	
Tallassee		2,189.42	
Wetumpka		2,711.36	135,976.68
Escambia	120,439.74	5,673.77	
Atmore		1,648.31	
Brewton		1,340.27	
East Brewton		295.86	
Flomaton		171.93	
Pollard		16.36	
Riverview		21.97	129,608.21
Etowah	120,439.74	6,635.59	
Altoona		111.39	
Attalla		1,502.79	
Boaz		1,140.32	
Gadsden		9,165.04	
Glencoe		616.07	
Hokes Bluff		511.71	
Rainbow City		2,611.80	
Reece City		77.96	
Ridgeville		13.37	
Sardis City		203.45	
Southside		1,004.33	
Walnut Grove		83.34	144,116.90
Franklin			
Russellville		1,380.72	1,380.72

Detailed Distribution to Cities and Counties FY 2016

County/City	Beer Excise Taxes	Wine Tax/ Stores Net Revenues	Total by County
Geneva			
Geneva		329.91	329.91
Greene			
	120,439.74	5,247.87	
Boligee		39.16	
Eutaw		825.79	
Forkland		77.48	
Union		9.20	126,639.24
Hale			
	120,439.74	5,345.57	
Akron		42.50	
Greensboro		1,380.12	
Moundville		289.77	
Newbern		22.21	127,519.91
Henry			
	120,439.74	5,368.00	
Abbeville		698.96	
Haleburg		12.30	
Headland		864.91	
Newville		64.36	127,448.27
Houston			
	120,439.74	6,593.65	
Ashford		256.46	
Avon		64.83	
Columbia		88.35	
Cottonwood		153.89	
Cowarts		223.38	
Dothan		18,057.02	
Gordon		39.64	
Kinsey		262.43	
Madrid		41.79	
Rehobeth		154.85	
Taylor		283.55	
Webb		170.73	146,830.31
Jackson			
Scottsboro		2,207.93	2,207.93

Detailed Distribution to Cities and Counties FY 2016

County/City	Beer Excise Taxes	Wine Tax/ Stores Net Revenues	Total by County
Jefferson	120,439.74	14,816.44	
Adamsville		2,359.45	
Bessemer		11,278.38	
Birmingham		86,152.94	
Brighton		351.61	
Brookside		162.73	
Cardiff		6.57	
Center Point		2,020.24	
Clay		1,159.07	
Fairfield		4,434.12	
Fultondale		3,506.66	
Gardendale		1,658.73	
Graysville		258.48	
Homewood		5,117.32	
Hoover		18,786.45	
Hueytown		5,825.90	
Irondale		1,474.38	
Kimberly		323.68	
Lipscomb		263.86	
Maytown		45.97	
Midfield		640.54	
Morris		221.95	
Mountain Brook		2,437.16	
Mulga		99.81	
North Johns		17.31	
Pinson		1,884.38	
Pleasant Grove		1,207.05	
Sylvan Springs		184.11	
Tarrant City		1,541.41	
Trafford		77.13	
Trussville		2,379.85	
Vestavia Hills		7,015.68	
Warrior		379.19	
West Jefferson		40.36	298,568.65
Lauderdale	120,439.74		
Florence		2,637.18	123,076.92

Detailed Distribution to Cities and Counties FY 2016

County/City	Beer Excise Taxes	Wine Tax/ Stores Net Revenues	Total by County
Lee	120,439.74	7,156.68	
Auburn		21,304.45	
Loachapoka		21.49	
Opelika		5,077.76	
Smiths Station		588.13	154,588.25
Limestone			
Athens		3,442.82	3,442.82
Lowndes	120,439.74	5,280.66	
Benton		5.85	
Fort Deposit		160.46	
Gordonville		38.93	
Hayneville		589.47	
Lowndesboro		13.73	
Mosses		122.86	
White Hall		102.44	126,754.14
Macon	120,439.74	5,428.38	
Franklin		17.79	
Notasulga		115.21	
Shorter		56.59	
Tuskegee		2,529.42	128,587.13
Madison	120,439.74	10,087.28	
Gurley		95.63	
Huntsville		58,433.95	
Madison		15,148.65	
New Hope		335.50	
Owens Cross Roads		181.59	
Triana		59.22	204,781.56
Marengo	120,439.74	5,422.19	
Dayton		6.21	
Demopolis		2,562.46	
Faunsdale		11.70	
Linden		630.48	
Myrtlewood		15.52	

Detailed Distribution to Cities and Counties FY 2016

County/City	Beer Excise Taxes	Wine Tax/ Stores Net Revenues	Total by County
Providence		26.62	
Sweet Water		30.80	
Thomaston		49.79	129,195.51
Marion			
Winfield		822.07	822.07
Marshall	120,439.74		
Albertville		1,301.89	
Guntersville		4,154.75	125,896.38
Mobile	120,439.74	11,434.80	
Bayou La Batre		305.41	
Chickasaw		3,006.36	
Citronelle		1,109.59	
Creola		229.95	
Dauphin Island		147.81	
Mobile		47,329.81	
Mount Vernon		734.30	
Prichard		3,980.15	
Saraland		3,163.30	
Satsuma		736.41	
Semmes		1,772.29	194,389.92
Montgomery	120,439.74	8,453.20	
Montgomery		49,269.57	
Pike Road		722.40	178,884.91
Morgan			
Decatur		10,276.38	10,276.38
Perry	120,439.74	5,270.36	
Marion		832.44	
Uniontown		211.93	126,754.47
Pickens			
Aliceville		508.72	508.72

Detailed Distribution to Cities and Counties FY 2016

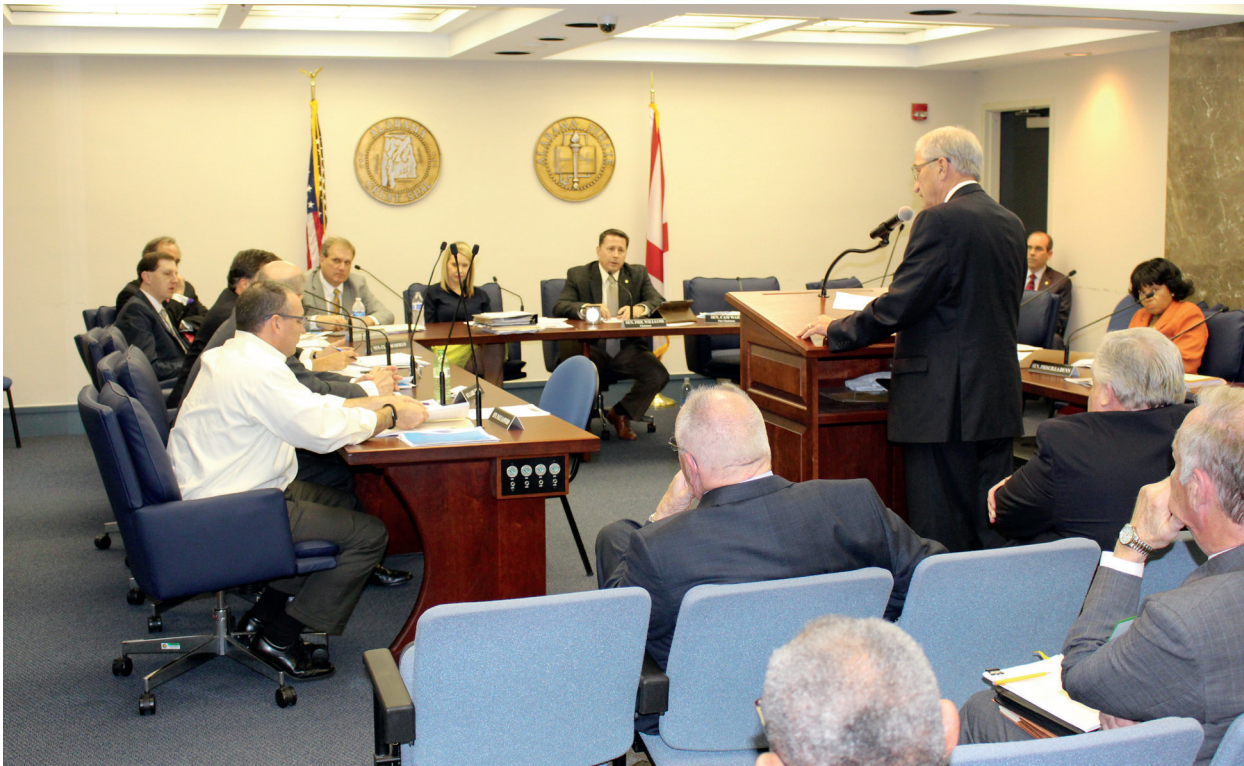
County/City	Beer Excise Taxes	Wine Tax/ Stores Net Revenues	Total by County
Pike	120,439.74	5,594.92	
Banks		21.37	
Brundidge		247.86	
Goshen		31.75	
Troy		4,822.55	131,158.19
Randolph	120,439.74	5,449.63	
Roanoke		725.19	
Wadley		89.66	
Wedowee		681.49	
Woodland		21.97	127,407.68
Russell	120,439.74	5,886.59	
Hurtsboro		66.02	
Phenix City		7,365.06	133,757.41
Shelby	120,439.74	8,040.91	
Alabaster		4,058.18	
Calera		2,294.96	
Chelsea		6,118.91	
Columbiana		940.46	
Harpersville		195.45	
Helena		3,139.42	
Indian Springs Village		282.12	
Montevallo		1,537.96	
Pelham		10,963.91	
Vincent		237.35	
Westover		152.23	
Wilsonville		218.13	
Wilton		82.02	158,701.75
St. Clair	120,439.74	6,332.44	
Argo		486.05	
Ashville		690.79	
Leeds		1,405.61	
Margaret		528.67	
Moody		4,438.77	
Odenville		428.02	

Detailed Distribution to Cities and Counties FY 2016

County/City	Beer Excise Taxes	Wine Tax/ Stores Net Revenues	Total by County
Pell City		4,998.07	
Ragland		195.68	
Riverside		263.62	
Springville		918.53	
Steele		124.52	141,250.51
Sumter	120,439.74	5,316.51	
Cuba		41.31	
Emelle		6.32	
Epes		22.93	
Gainesville		24.84	
Geiger		20.30	
Livingston		1,429.17	
York		736.49	128,037.61
Talladega	120,439.74	6,313.49	
Bon Air		13.85	
Childersburg		1,692.26	
Lincoln		2,053.36	
Munford		154.25	
Oak Grove		63.04	
Sylacauga		2,956.95	
Talladega		3,891.95	
Talladega Springs		19.82	
Waldo		33.79	137,632.50
Tallapoosa	120,439.74	5,721.73	
Alexander City		4,346.38	
Camp Hill		121.07	
Dadeville		749.44	
Daviston		25.55	
Goldville		6.57	
Jackson's Gap		98.86	
New Site		92.29	131,601.63
Tuscaloosa	120,439.74	7,948.25	
Brookwood		218.25	
Coaling		197.84	

Detailed Distribution to Cities and Counties FY 2016

County/City	Beer Excise Taxes	Wine Tax/ Stores Net Revenues	Total by County
Coker		116.89	
Lake View		231.98	
Northport		5,569.71	
Tuscaloosa		34,839.54	
Vance		182.55	169,744.75
Walker			
Jasper		5,006.37	5,006.37
Wilcox			
	120,439.74	5,286.05	
Camden		1,186.66	
Oak Hill		3.11	
Pine Apple		15.76	
Pine Hill		116.41	
Vredenburgh		37.25	
Yellow Bluff		22.45	127,107.43
Grand Total	5,733,503.50	999,237.75	6,732,741.25



ABC Board Assistant Administrator William Thigpen testifies before the Senate's Fiscal Responsibility & Economic Development Committee

Beer Tax Collected and Distributed to Other State Agencies:

	Amount Distributed
General Fund	17,200,509.99
Department of Human Resources	11,467,006.66
Education Trust Fund	<u>22,934,013.30</u>
Grand Total	51,601,529.95

Local Beer and Wine Taxes Collected and Distributed:

City/ County	Amount Distributed
Brundidge	46,718.46
Selma	287,661.38
Troy	296,162.07
Cleburne County	45,063.78
Montgomery County	118,659.61
Pike County	<u>76,059.74</u>
Grand Total	870,325.04

**TVA In-Lieu-of Supplemental Payments to Non-Served Dry Counties:
(As Required by Act 2010-135)**

County	Amount Distributed
Bibb County	303,966.39
Blount County	345,755.98
Chilton County	136,307.25
Clarke County	375,581.04
Clay County	289,298.02
Coffee County	454,085.67
Fayette County	308,360.47
Geneva County	361,531.09
Lamar County	305,680.11
Marion County	364,690.34
Monroe County	330,686.69
Pickens County	335,038.46
Walker County	510,645.17
Washington County	<u>286,906.64</u>
	4,708,533.32

County License Fees Collected and Distributed

County Name	Amount Distributed
Autauga	4,772.00
Baldwin	157,128.00
Barbour	8,425.00
Bullock	5,000.00
Butler	9,950.00
Calhoun	52,375.00
Chambers	7,800.00
Chilton	1,300.00
Choctaw	5,250.00
Cleburne	5,200.00
Colbert	15,500.00
Conecuh	6,375.00
Coosa	2,350.00
Covington	9,900.00
Crenshaw	4,050.00
Dale	9,750.00
Dallas	15,475.00
Elmore	21,700.00
Escambia	11,400.00
Etowah	71,650.00
Greene	2,713.00
Hale	3,175.00
Henry	1,350.00
Houston	51,125.00
Jefferson	294,025.00
Lee	49,375.00
Lowndes	3,575.00
Macon	5,450.00
Madison	127,650.00
Marengo	5,875.00
Mobile	158,675.00
Montgomery	97,375.00
Perry	2,275.00

County License Fees Collected and Distributed

County Name	Amount Distributed
Pike	15,050.00
Randolph	6,375.00
Russell	15,875.00
Shelby	127,175.00
St Clair	22,050.00
Sumter	5,075.00
Talladega	45,975.00
Tallapoosa	13,000.00
Tuscaloosa	76,325.00
Wilcox	<u>8,625.00</u>
Grand Total	1,566,263.00



ABC Board Administrator H. Mac Gipson testifies before the Senate’s Fiscal Responsibility & Economic Development Committee

State License Activity

Liquor

Lounge Retail Class I	604
Lounge Retail Class II (Package)	670
Restaurant	2,185
Club Class I	120
Club Class II	160
Special Events Retail	131
Special Retail (30 days or less)	9
Special Retail (More than 30 days)	389
Retail Common Carrier	11
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Total Liquor	4,276

Beer

Retail Beer (On-Premises)	783
Retail Beer (Off-Premises)	5,375
Brewpub	6
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Total Beer	6,164

Wine

Retail Table Wine (On-Premises)	534
Retail Table Wine (Off-Premises)	4,557
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Total Table Wine	5,091

Other Licenses

Liquor Wholesale	3
Wholesale Beer Only	6
Wholesale Table Wine Only	11
Wholesale Table Wine & Beer Combined	36
Warehouse License	6
Manufacturer	180
Importer	201
International Motor Speedway	1
Non-Profit Tax Exempt	128
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Total Other	572

Total All 16,106

RVP Certifications 2,402

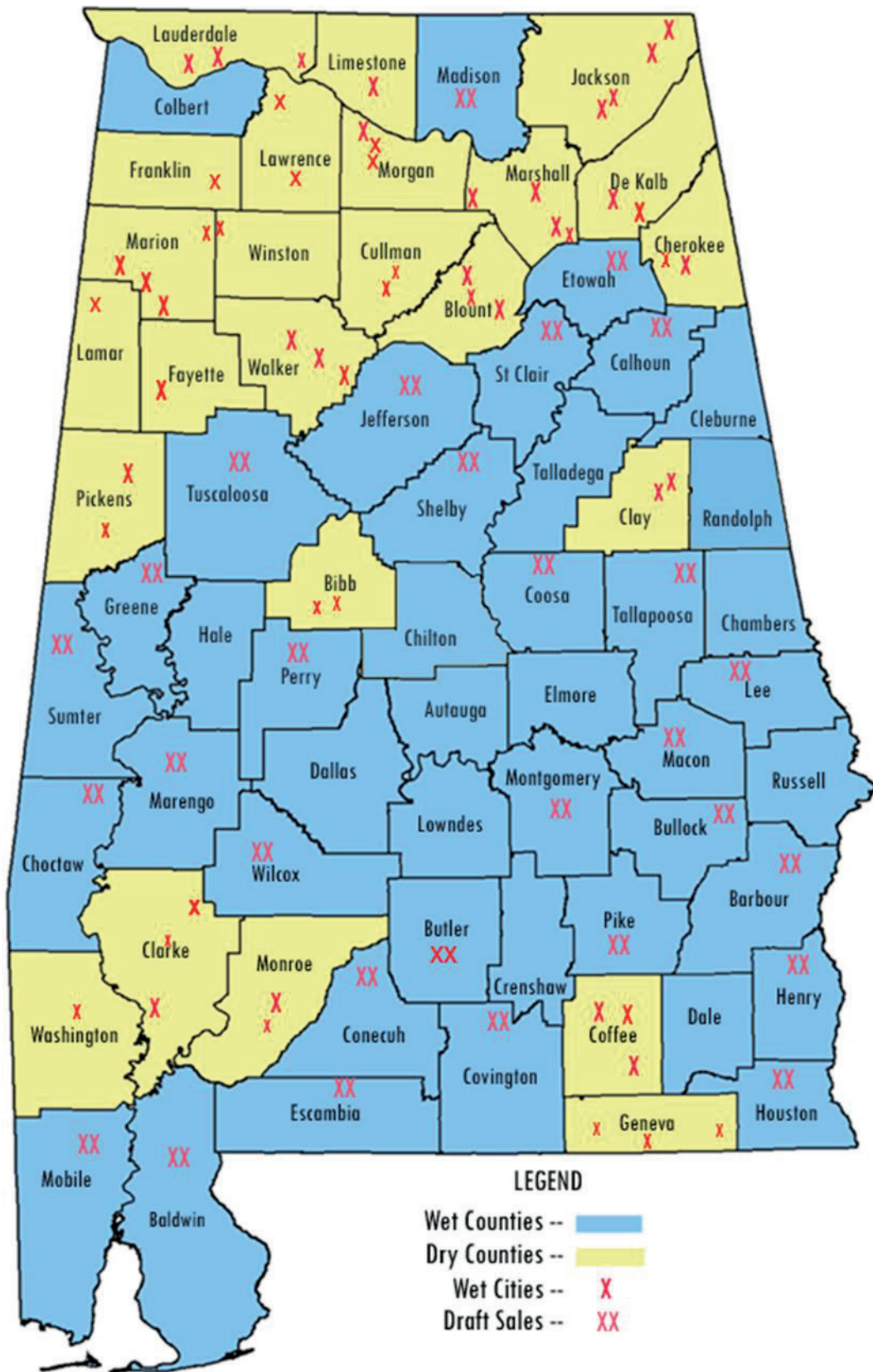
Annual Tobacco Report

Tobacco Permits Issued by Retail Outlet Type

Convenience Store	4,443
Supermarket	563
Drug Store/Pharmacy	213
Restaurant	367
Liquor Package	585
Department / Discount Store	1,114
Liquor Lounge/Club	513
Industry	2
Canteen / Snack Bar	44
Tobacco Store	161
Hotel /Motel	38
Other	230
Total	8,273

Tobacco Compliance Checks

	Total Checks Completed	Minor Sales Cases	Non- Compliance Rate
Convenience store	1,944	167	8.59%
Grocery/ Supermarket	215	22	10.23%
Drug Store	93	2	2.15%
Restaurant	45	0	0.00%
Liquor Package	161	13	8.07%
Department Discount	350	16	4.57%
Liquor Lounge Club	135	5	3.70%
Industry	3	0	0.00%
Canteen	3	0	0.00%
Tobacco Store	61	4	6.56%
Hotel Motel	9	1	11.11%
Other	99	5	5.05%
	3,109	235	7.54%



Wet/Dry County Map

Special Notes about Counties

Autauga Co.	Allows Sunday Sales - City of Prattville - On-Premises, Sale draft beer – City of Prattville in Autauga and Elmore Counties (5-2014)
Baldwin Co.	Specific Cities allows Sunday Sales – Loxley (9-2012)
Bibb Co.	Wet City in Dry County – Brent (5-2010), Centerville (6-2010)
Blount Co.	Wet City in Dry County – Oneonta and Blountsville (6-2014), Cleveland (11-2014)
Calhoun Co.	Wet City in Dry County – Weaver (6-2014) allows Sunday Sales (June 2013)
Cherokee Co.	Wet City in Dry County - Cedar Bluff (5-2005), Centre (11-2010) (Leesburg 11-11)
Chilton Co.	Wet City in Dry County - Clanton (9-1987), Jemison (1-2010) Thorsby (2-2011)
Chilton Co.	Wet County (03-2016)
Clarke Co.	Wet City in Dry County – Thomasville (8-2007), Jackson (5-2005) Grove Hill (12-2009)
Coffee Co.	Wet City in Dry County - Elba and Enterprise (11-1984), New Brockton (6-2010), Enterprise Draft (05-2014)
Coffee Co.	Sale of draft or keg beer or malt beverage in New Brockton (4-2013)
Colbert Co.	Sunday Sales-City of Sheffield after 12 noon Restaurants and Motels only (9-2007)
Colbert Co.	Sell of draft beer: City of Sheffield, Littleville, Muscle Shoals, and Tuscumbia (6-09)
Cullman Co.	Wet City in Dry County-City of Cullman (11-2010), Good Hope (8-2012)
Cullman Co.	Sell of draft beer – City of Hanceville (5-2012)
Dale Co.	No On Premise Liquor License allowed outside of any city in Dale Co.
Dale Co.	City of Ozark Draft/Keg beer (8-2012)
Dale Co.	City of Daleville allows Draft Beer sales inside city limits (8-2012)
Dallas Co.	Sunday Sales (11-2012)
DeKalb Co.	Wet City in Dry County - Ft. Payne (4-2005), Collinsville (7-2010)
Elmore Co.	Sale of draft beer – City of Prattville (5-2014)
Fayette Co.	Wet City in Dry County – City of Fayette (6-2010)
Franklin Co.	Wet City in Dry County –Russellville (11-2010)
Geneva Co.	Wet City in a Dry County-City of Geneva (5-2010), Samson & Slocomb (11-2010)
Greene Co.	Allows Sunday Sales at dog track only
Houston Co.	Allows Sunday Sales for On-Premise Consumption after 1 P.M.
Jackson Co.	Wet City in Dry County - Bridgeport & Scottsboro & Stevenson
Jefferson Co.	Allows Sunday Sales County-wide, all types
Lamar Co.	Wet City in Dry County – Sulligent (11-2010)
Lauderdale Co.	Wet City in Dry Co. - Florence and Sunday Sales on Premises (7-1984)
Lauderdale Co.	Sell of draft beer - City of Florence (6-2007)
Lauderdale Co.	Wet City in Dry County-Town of St. Florian (8-2008), Rogersville (2012)
Lawrence Co.	Wet City in Dry County – Moulton & Town Creek (6-2010)
Lee Co.	Allows Sunday Sales: County wide, all types,
Limestone Co.	Wet City in Dry County - Athens (9-2003)
Lowndes Co.	Allows Sunday Sales - All Types (6-2006)
Macon Co.	Allows Sunday Sales - All Types
Madison Co.	Allows Sunday Sales - All Types

Special Notes about Counties

Marion Co.	Wet City in Dry County – Haleyville (6-2010), Guin (7-2010)
Marion Co.	Wet City in Dry County - Hamilton and Winfield (8-2012)
Marshall Co.	Wet City in Dry County - Albertville (6-2004), Guntersville (1984), Arab (11-2008), and Boaz (2012)
Mobile Co.	Allows Sunday Sales - All Types
Monroe Co.	Wet City in Dry County – Frisco City, Monroeville (6-2005)
Monroe Co.	City of Monroeville sells draft beer
Montgomery Co.	Allows Sunday Sales - All Types
Morgan Co.	Wet City in Dry County - Decatur (1984), Priceville (2012)
Morgan Co.	City of Decatur sells draft beer and allows Sunday Sales
Perry Co.	Allows Sunday Sales- No Municipalities - All Types, Sale of draft beer (5-2001)
Pickens Co.	Wet City in Dry County- Aliceville (6-2010), Reform (04-2014)
Randolph Co.	Wet County (11-2012)
Russell Co.	Allows Sunday Sales - Phenix City- All Types & No license issued within 500 ft of church in the county except the city of Hurtsboro
Russell Co.	Draft Beer in City limits of Phenix City (6-2003)
Sumter Co.	Allows Sunday Sales - City of York (8-2012)
Tallapoosa Co	Allows Sunday sales (Camp Hill only)
Tuscaloosa Co.	Allows Sunday sales – All Types - City of Tuscaloosa & Northport
Walker Co.	Wet City in Dry County – Jasper, Carbon Hill (12-10-09) & Dora (6-7-11)
Washington Co.	Wet City in Dry County – Chatom (6-2010)
Wilcox Co.	Allow Sunday Sales - County Wide - Off-Premise
Winston Co.	Wet City in Dry County – Haleyville (6-2010)

LICENSE CODES:

- 010-LOUNGE RETAIL LIQUOR (*CLASS I*)
- 011-LOUNGE RETAIL LIQUOR (*CLASS II*)
- 020-RESTAURANT RETAIL LIQUOR
- 040-RETAIL BEER (*ON & OFF*)
- 050-RETAIL BEER (*OFF PREMISES*)
- 060-RETAIL TABLE WINE (*ON & OFF*)
- 070-RETAIL TABLE WINE (*OFF PREMISES*)
- 031-CLUB LIQUOR (*CLASS I/NON PROFIT*)
- 032-CLUB LIQUOR (*CLASS II/PROFIT*)
- 140-SPECIAL EVENTS
- 150-SPECIAL RETAIL (*LESS THAN 30 DAYS*)
- 160-SPECIAL RETAIL (*30 DAYS OR MORE*)
- 170-RETAIL COMMON CARRIER
- 200-MANUFACTURER
- 210-IMPORTER
- 220-BREW PUB
- 230-INTERNATIONAL MOTOR SPEEDWAY

COUNTIES THAT ALLOW SALES OF:

32 OZ. CANS	32 OZ. CONTAINERS	24 OZ. CANS	40 OZ. CONTAINERS
Choctaw	Barbour	Calhoun	Perry
Conecuh	Coosa		
Hale	Macon		
Green	Russell		
Marengo			
Sumter			

